

Mission Statement: **DEDICATED TO HEALTH**

GOVERNING BOARD OF DIRECTORS MEETING BOOKLET

Monday, January 27, 2025

10 10 40 4 6 6 6 1	Windom Area Health Governing Board of Directors Meeting AGENDA	
Purpose: Provide governar	nce for Windom Area Health	
Date Time Location:	Monday, January 27, 2025 5:30 pm Large Conference Room	
Members: All Windom Area Health Governing Board Members	Present: Absent: Others:	
Recorder:	Mindy Carter, Executive Assistant	
Category / Topic	Action step(s) / Updates	Leader:
STANDING ITEMS	Action step(s) / Opuates	Leader.
The management resides in the state of the s	C. H. W. L. A. L. L. H. C. L. L. D. L. L. L. D. L.	Dr. Michael Fisher
Call to Order	Call Windom Area Health Governing Board meeting to order at 5:30 pm by Governing Board chairperson	
Meeting Minutes	Approve Windom Area Health Governing Board minutes from the regular meeting of December 23, 2024	Dr. Michael Fisher
New Board Appointment	Welcome Marv Grunig to WAH Professional Practice and Governing Board	Dr. Fisher
Board Education	• Surgery	Brittany Schichtl Danyelle Masters
WAH Policy Review	Review & approve the following policy(ies): (Board Motion) • N/A	
COMMITTEE REPORTS		
Professional Practice Quality & Planning Committee	 WAH Medical Staff credentialing review and approval per recommendation from the WAH Medical Staff (Board Motion) WAH Medical Staff meeting review Review Professional Practice Quality & Planning Committee meeting activities 	Dr. Buhler Dr. Blue Rick Frederickson
Finance Personnel Labor Relations Building & Grounds Committee	 Review Finance Personnel Labor Relations Building & Grounds Committee meeting activities Review and recommend approval of WAH resignations and terminations (Board Motion) 	Justin Schmit John Peyerl Emily Masters
OTHER REPORTS		
Statistical & Financial Performance Reports	Review & recommend approval of statistical & financial reports (Board Motion)	John Peyerl
Capital Acquisition Activity	Review capital acquisition activity	John Peyerl
Educational Assistance Applications	Review & recommend approval of application(s) for educational assistance (Board Motion)	Emily Masters
New Hires Departmental Transfers	Report of recently hired / transferred employees	Emily Masters
Patient Concern Reports	Review patient concern reports and patient survey comments	Monica Huber

Patient Safety Reports	Review patient safety activities	Monica Huber
Chief Medical Officer	Organizational updates	Dr. Blue
Administration	 Review Senior Management Team Executive Summaries Review/Approve WAH committee meeting reports as presented (Board Motion) 	Senior Management Team
City of Windom	Informational updates	Steve Nasby
Sanford Health Network	Informational updates	Dave Rogers, VP Sanford Health Network
WAH Foundation Board	 WAH Foundation meeting minutes from December 17, 2024 are included in the Board book. WAH Foundation Board meets on January 28, 2025 WAH Foundation update on happenings 	Dr. Michael Fisher
WAH Auxiliary	WAH Auxiliary met on January 13, 2025.	Dr. Michael Fisher
OLD & NEW BUSINESS		
Old Business		Dr. Michael Fisher
New Business		Dr. Michael Fisher
CONCLUSION		
	Conclude WAH Governing Board meeting	Dr. Michael Fisher

	Windom Area	Health Governing Board of MINUTES	f Directors Meeting				
Purpose: Provide gover	nance for Windom Area Health						
Meeting Date Time Location:	Monday, December 23, 2024 5:3	Monday, December 23, 2024 5:30 pm Large Conference Room					
Members: All Windom Area Health Governing Board Members	Present: Kay Gross, Justin Schmit, Dan Emily Masters Absent: Dr. Michael Fisher Others: Dr. Buhler/Medical Staff Presid		son, Julie Brugman, Dr. Blue, Monica Huber, Shelb	, Medina, John Peyerl,			
Recorder:	Mindy Carter, Executive Assistant						
Category / Topic	Action step(s) / Updates			Leader:			
STANDING ITEMS							
Call to Order	Windom Area Health Governing Bo Chairperson, Kay Gross.	oard meeting was called to order at	5:30 pm by Governing Board Vice-	Kay Gross			
Meeting Minutes	M/S/C Unanimously to approve Wi November 25, 2024 (Fisher/Tegels		d minutes from the regular meeting of	Kay Gross			
Board Education	No Education						
WAH Policy Review	M/S/C Unanimously, upon recomm (Tegels/Schmit) • Performance Improvement/Ris		Board to approve the following policy:	Shelby Medina			
COMMITTEE REPORTS							
Professional Practice Quality Planning Committee	The WAH Medical Staff reviewed a presented to the WAH Governing E M/S/C unanimously to approve the APPOINTMENTS: Emily Geraets PA-C Destinie Stapleton, CNP Gavin Stormont, M.D. REAPPOINTMENTS: Gerald Berberick, O-PAC Todd Christianson, O-PAC Susan Goodemote, CNP Orvar Jonsson, M.D. Jacob Raimann, CRNA Becki Wiese, CST ADDITIONAL STAFF CATEGORY AN Samuel Inkumsah, M.D. AVEL ECARE APPOINTMENTS: VRAD APPOINTMENTS:	Board for review and approval with Medical Staff credentialing list as Cardiology (Clark) Family Practice (Yusuf) Urology Orthopedic (Botker) Orthopedic (Botker) Family Practice (Van Kley) Cardiology Anesthesia Surgical Tech (Sightpath)		Dr. Blue Dr. Buhler			

	VRAD REAPPOINTMENTS:					
		adiology	Telemedicine			
		adiology	Telemedicine			
	시간 12 12 12 12 12 12 12 12 12 12 12 12 12	adiology	Telemedicine			
	SANFORD TELEMEDICINE APPOINTMENTS (II					
	Charlotte Rogers, M.D. Burn	Care	Telemedicine			
	RESIGNATIONS:					
	Scott Baginski, M.D. Teler	radiology	Telemedicine			
	Timothy Klassen, CRNA Pain		Allied Health Professionals			
	Discussed recent MVA, highlighting the staff's	outstanding response du	ring the mass casualty incident. Their			
	exceptional care was widely recognized. Disc	ussed potential of using th	e Telegraph program in other areas.			
	M/S/C unanimously to recommend approval	to send 63 patient account	ts totaling \$74,012.30 to AAA Collections,			
	recommend approval for following Financial	Assistance patient account	s: (Schmit/Ortmann)			
Finance – Personnel –	 Financial Assistance accounts approved 	for write-off amount to \$	13,363.82	John Peyerl		
Labor Relations – Building/Grounds	 FY2025 Year-to-Date, Financial Assistar 			Emily Masters		
Committee	M/S/C Unanimously to approve the following	resignation/terminations	(Schmit/Frederickson)			
Committee	 Resignations: 1 RN, 1 Fitness Specialist 					
	No terminations					
OTHER REPORTS						
	M/S/C unanimously to approve the Statistica	and Financial Performance	e Report as presented: (Schmit/Ortmann)			
	In November, net income from operations wa					
	operating revenue increased by \$107,697 compared to last November, with operating income at negative 0.06%					
	versus a budgeted 0.56%. Year-to-date, operating income is 2.35% compared to a budget of negative 0.42%.					
		Inpatient activity was below budget, with three fewer acute admissions than last month, contributing to an average				
	Innations activity was below hudges with thr	se fewer acute admissions	than last month, contributing to an average			
	daily census of 2.0 from 27 admissions and 59			John Peyerl		
Statistical & Financial Performance Reports	daily census of 2.0 from 27 admissions and 50 revenues, was \$205,545 less than budgeted.			John Peyerl		
	daily census of 2.0 from 27 admissions and 59	9 inpatient days. Outpatier		John Peyerl		
	daily census of 2.0 from 27 admissions and 50 revenues, was \$205,545 less than budgeted. Highlights:	9 inpatient days. Outpatier udget)		John Peyerl		
Statistical & Financial Performance Reports	daily census of 2.0 from 27 admissions and 50 revenues, was \$205,545 less than budgeted. Highlights: Imaging procedures: 717 (43 below but a Laboratory tests: 9,719 (1,195 less that a Surgical procedures: 81 (7 more than	9 inpatient days. Outpatier udget) in last November) budget)		John Peyerl		
	daily census of 2.0 from 27 admissions and 50 revenues, was \$205,545 less than budgeted. Highlights: • Imaging procedures: 717 (43 below but a Laboratory tests: 9,719 (1,195 less that a Surgical procedures: 81 (7 more than a Rehab Therapy: 1,694 modalities (241)	9 inpatient days. Outpatier udget) in last November) budget) less than last November)	nt revenue, while making up 87% of gross	John Peyerl		
	daily census of 2.0 from 27 admissions and 50 revenues, was \$205,545 less than budgeted. Highlights: • Imaging procedures: 717 (43 below but a Laboratory tests: 9,719 (1,195 less that a Surgical procedures: 81 (7 more than a Rehab Therapy: 1,694 modalities (241 Contractual adjustments were lower at 41.77	9 inpatient days. Outpatier udget) in last November) budget) less than last November) '% compared to the budge	ted 48.04%. Overall expenses were on	John Peyerl		
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Performance Reports	daily census of 2.0 from 27 admissions and 50 revenues, was \$205,545 less than budgeted. Highlights: Imaging procedures: 717 (43 below but a Laboratory tests: 9,719 (1,195 less than budgeted.) Surgical procedures: 81 (7 more than a Rehab Therapy: 1,694 modalities (241 Contractual adjustments were lower at 41.77 budget, though Employee Benefits and Provident John reported on the following capital asset a Treadmill PhysioMax Total Body Exerciser	D inpatient days. Outpatier udget) In last November) budget) less than last November) 1% compared to the budge sion for Bad Debt exceede	ted 48.04%. Overall expenses were on dexpectations.	John Peyerl		
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Performance Reports	daily census of 2.0 from 27 admissions and 59 revenues, was \$205,545 less than budgeted. Highlights: Imaging procedures: 717 (43 below but a Laboratory tests: 9,719 (1,195 less than budgeted.) Surgical procedures: 81 (7 more than a Rehab Therapy: 1,694 modalities (241 Contractual adjustments were lower at 41.77 budget, though Employee Benefits and Provident John reported on the following capital asset a Treadmill PhysioMax Total Body Exerciser MicroScamn auto SCAN 4 OB Carts (3) w/Electronic Lock Amico Provident Ami	dinpatient days. Outpatien didget) in last November) budget) less than last November) % compared to the budge sion for Bad Debt exceeded acquisitions totaling \$593,2	ted 48.04%. Overall expenses were on dexpectations.			
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	 Microscope Evident Symphion 6.3 Hyster & MC0675 Minerva Surgical Vizient Anes Tier 3 Anesthesia Machine 	
Educational Assistance Applications	M/S/C unanimously to approve the Educational Assistance Application as presented: (Tegels/Frederickson) Landon Johnson, DON, applied for \$3,500 to fund his continuing education in pursuit of an MBA from the University of Sioux Falls.	Emily Masters
New / Department Transfer Employees	New hires: 2 – HUC 1 – RN 1 – Pharmacist – succession planning There were no departmental transfers to report.	Emily Masters
Patient Concern Reports	Patient Concern Reports were reviewed and addressed.	Monica Huber
Patient Safety Reports	No incidents to report.	Monica Huber
Chief Medical Officer	Created WAH Medical Provider Group to hold regular meetings that will allow employed and contracted providers to support each other, discuss strategies, and address challenges. These meetings will focus on business and medical care specific to our group, providing a platform for sharing information and gaining input.	Dr. Dan Blue
Administration	M/S/C unanimously to approve committee meeting reports as presented (Frederickson/Tegels) Community Health/Mental Health/Wellness Center Launching 'Don't Sugar Coat It' diabetes management sessions in January. Annual Winter Coloring Contest from December 16 to January 17. Working with Mt. Lake Schools in January for a morning weight training class for student athletes Hosting a community and employee weight loss challenge Marketing/PR/Business Development Open house and ribbon-cutting for Lakefield Specialty Clinic on December 6. Media interviews about Dr. Kamlitz's arrival; ads for both Dr. Kamlitz and Dr. Stormont. Sent 88 letters to surrounding providers introducing Dr. Stormont. New billboard promoting Urology services featuring Dr. Stormont and Lori Fett, NP. The Pulse airs every Tuesday at noon on Facebook. Sponsorships/Donations Donation to the Citizen Holiday Edition - 5th Grade What Christmas Means to Me. Committee Meetings Employee Focus: Planning ongoing for the holiday party with various events and contests. PFAC welcomed new members; discussed new services and toured the new administrative area. Safety: No report.	Senior Management Team
City of Windom	Mary Grunig announced that effective January 1, 2025, he will no longer serve on the city council nor serve as city council liaison. He has been appointed to the WAH governing board effective 1/1/2025.	Marv Grunig
Sanford Health Network	 Update from the Legislative Policy Committee – small majority in a divided government, passing the budget is challenging, and a government shutdown is a possibility. MN is moving towards a Medicaid directed payment system, which could be financially beneficial Dave, Josh Sammons, and Courtney toured the building and continuing to work on the lease agreement. 	Dave Rogers, VP Sanford Health Network
WAH Foundation Board	 Scott Peterson applied for mental health fund for crisis intervention training Foundation sponsoring WAHS basketball game on January 21 – Boxing out Cancer Successful 7th year of the Giving Tree program with 563 gifts for 178 local children. Accepting donations for the New Year's Baby program. Brady Kerkman seeking donation for naming rights to the new medical building. 	Terry Tegels

WAH Auxiliary	No December Meeting	Terry Tegels	
OLD & NEW BUSINES	S		
Old Business	There was no old business to address.	Kay Gross	
New Business	New Business No new business to address.		
CONCLUSION			
	The WAH Governing Board meeting was concluded by Governing Board Vice-Chairperson, Kay Gross. Tour of Business Office	Kay Gross	

Signature	_, Dan Ortmann, WAH Governing Board Secreta
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WINDOM AREA HEALTH GOVERNING BOARD EXECUTIVE SUMMARY

As of January 23, 2025

WAH Mission: "Dedicated to Health"

CHIEF FINANCIAL OFFICER REPORT

Overview:

• Net income from operations was \$244,686 compared to a budget of \$15,000. Our net operating revenue was \$670,572 more than last December. December operating income is negative 8.02% compared to a budget percentage of 0.56%. For the year, operating income is 3.15% compared to a budget of negative 0.29%.

The volume of inpatient activity in December was exceeded budget expectations. The acute admissions were five more than last month and above the budgeted volume. Activity on the outpatient side produced volumes and revenues above budget expectations. Eighty-one percent of our gross revenues came from outpatient activity, which is less than expectations. Acute admissions totaled thirty-two. Those thirty-two admissions produced seventy-two inpatient days for an average daily census of 2.3. Outpatient gross revenue was \$596,337 more than budget and \$1,105,764 more than last December.

- Imaging procedure counts were 139 procedures above budget. Imaging performed 899 procedures compared to a budget of 760. Last December, 678 procedures were performed.
- Laboratory volumes were less than budget expectations. Last fiscal year laboratory tests averaged about 10,140 in a given month. There were 9,342 in the month of December, which is 435 less than last December and 1,008 less than budget.
- Eighty-two surgical procedures were performed in December, which is eight more than our budgeted number of seventy-four and eleven more than last December. Eleven of those surgeries were joint replacements. There were no robotic cases in December.
- Rehab Therapy performed 1,738 modalities in December, which was 37 less than last December. That is 212 less modalities than the budgeted number of 1,950.

Contractual adjustments came in at 49.28% for the month. Contractual adjustments were budgeted at 48.04%.

Overall, expenses were about \$150,000 over budget. Supplies, Purchased Services, Interest Expense, and Provision for Bad Debt were categories that came in more than budget.

WINDOM AREA HEALTH

GOVERNING BOARD EXECUTIVE SUMMARY

JANUARY 2025

WINDOM AREA HEALTH MISSION: "DEDICATED TO HEALTH"

CHIEF NURSING OFFICER REPORT

Medical/Surgical/OB/Emergency Room:

- The refurb of the former WFMC space is near completion. Computer equipment is yet to be installed. This will provide an additional 5 inpatient rooms to support our growing volumes. In the meantime the space can be utilized for infusions and cataract patients.
- Hospitalist coverage
 - Weekends covered by PRN APP's. The result is the presence of an in-person provider 7 days/week.
 - Reduced utilization of telehealth

PI/Risk/Quality:

- WAH will have a mock state survey on Feb. 19 & 20 conducted by the Sanford Accreditation Team. Goal of the survey is to validate our constant readiness and receive input into opportunities for improvement and compliance with standards. WAH is several years overdue for an unannounced MN Dept. of Health survey to assess compliance with CAH Conditions of Participation. We anticipate it could happen at any time.
- Patient Experience Score update: beginning in CY 2025 NPS will be reported to Board of Directors quarterly rather than monthly. Due to the low "n" this will give us a better understanding of the trends and opportunities. Patient comments from the surveys will continue to be shared monthly.

Utilization Management:

• ED transfer rate CY 2024: 10.1 % (Previously has been as high as 15.9%)

ED admit rate CY 2024: 7.4 % (Previously as low as 2.9%)

• This is felt to be the result of WAH's expanded services and the hospitalist program. Also the collaboration with the ED providers to admit appropriate patients locally.

MHA Safety Data for Dec., 2024:

Faller

•	Falls:	U
•	Skin Integrity	0
•	Restraints	0
•	Opioid Deaths	0
•	Reportable Events:	0



Eye & Tissue Donor Report for Windom Area Hospital

Eye and Tissue Donation

Potential Eye Donors

---- Eye Donors

---- Tissue Donors

---- Total Deaths

Potential Tissue Donors

Ocular Distribution

Regionally: 4 Nationally: 2 Internationally: 0

Research: 3 **Total Donors**

2024 Eye: 5 2023 Eye: 4 2024 Tissue: 3 2023 Tissue: 3

Aug-24 Sep-24 Oct-24 Nov-24 Apr-24 May-24 Jun-24 Jul-24 Dec-24 Feb-24 Mar-24 Jan-24

WINDOM AREA HEALTH

GOVERNING BOARD EXECUTIVE SUMMARY

As OF JANUARY 21, 2025

WINDOM AREA HEALTH MISSION: "DEDICATED TO HEALTH"

CHIEF HUMAN RELATIONS OFFICER REPORT

Human Resources/Employee Health

- Posted positions:
 - RN
 - Wellness Intern/Attendant
 - Surgical Tech
 - Accounting Manager/Controller
 - CNRA (employed or contract)
 - Mental Health Therapist

 - CMA/LPN Specialty Clinics

- Health Unit Coordinator
- **Environmental Services Tech**
- Speech Therapist Full Time & PRN
- Behavioral Health NP PRN
- Clinical Nurse Coordinator
- Becky Runkle is working her way through Safe Patient Handling with impacted departments to review safe lifting/patient positioning techniques.
- HR and the Director, Foundation/Auxiliary are working to revamp the Volunteer onboarding materials and process, many of which will be used to update the student onboarding process as well.
- Brady Kerkman and Emily Masters met with Dr. Friesen from MLC schools to learn more about their daycare initiatives.

Community Health/Mental Health/Wellness Center

- Don't Sugar Coat It free sessions for the community about managing and maintaining their Diabetes. Sessions were held on January 8th, 15th, and 22nd; with an average of 12-13 attendees for each session!
- Winter Coloring Contest wrapped up on January 17th, with the winners posted on the WAH Facebook page.
- Wellness staff are busy planning for equipment needs for the new gym space.

Marketing/PR/Business Development

- CBB Blood Drive held on January 13th, which 30 individuals were seen, collected 26 units, helping 78 local patients. Next blood drive is in March.
- The Citizen is doing interviews of Dr. Kamlitz and Dr. Stormont, keep an eye out for their stories in future papers.
- Over, 3,809 people have watched The Pulse, with an average of 544 people per episode.
- Dr. Kamlitz will have meet & greets with the Avera and Sanford clinics in January.

Foundation/Auxiliary

- Boxing Out Cancer was held on Tuesday, January 21st at the Windom Area High School, which was to raise awareness and funds for the Women's Health Fund.
- Sponsored the First Baby of the New Year, with around \$1,500.00 in donations.
- Upcoming Valentine's Balloon & Bake Sale on February 14th.
- January Volunteer of the Month is Deb Minion.

Sponsorships/Donations

Athlete of the Week for Haidyn Sammons in the Citizen - \$105

Committee Meetings

- Employee Focus: The holiday party was a success with approx. 105 employees/guests in attendance, many noted that it was fun to hold it offsite/evening again for a change. Q1 events are being planned surrounding the Super Bowl.
- Patient & Family Advisory Committee: No January meeting.
- Safety: Met 1/14/25. Per new state regulations, a new smoke evacuation policy was put in place for surgery and specialty clinics. The annual Ergonomic Plan was reviewed. MOAB training is being planned for March with a small group of 6. Recalls of food & equipment for Q4 were reviewed. ED, Imaging, Lab, Materials Storeroom, Wellness/Fitness, Diabetic Ed, Nutrition were all rounded with corrections being made as needed. There were no OSHA recordable injuries in Q4.
- Safe Patient Handling: Met 1/14/25 with Safety. Department SPH training schedule was reviewed, with several departments receiving training in Q4, with more scheduled in Q1 of 2025. No SPH equipment was taken out of operation in Q4. No SPH injuries in Q4.

WAH Operational & Strategic Goals	Target	May-24	Jun-24	Jul-24	Aug-24	Sep-24	Oct-24	Nov-24	Dec-24	Jan-25	Feb-25	Mar-25	Apr-25
SERVICE													
Increase optimization of DaVinci Robot (GYN & General)	4/30/2025	3 Gyn	3 Gyn	0 Gyn	2 Gyn	2 Gyn	2 Gyn	2 Gyn					
Ambulatory Net Promoter Score	83.3%	81.3%16	80% 10	68.8% 16	100% 20	100% 17	94.1% 17	83.3% 18	93.8% 16				
OP Net Promoter Score	80.6%	80% 15	88.9% 18	100% 23	75% 20	94.4% 18	88.9% 18	84% 25	90.5% 21				
Emergency Dept Net Promoter Score	49.1%	41.9% 31	n/a	50% 34	23.1% 26	30.4% 23	58.1% 31	72.4% 29	58.3% 24				
Inpatient Net Promoter Score	72.4%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	80% 5				
Facility Net Promoter Score	75.5%	n/a	n/a	n/a	n/a	n/a	n/a	75.4% 171	74.8% 143				
Wound Center Overall Patient Satisfaction	>95%	%65'.26	98.61%	89.64%	97.17%	94.52%	93,49%	n/a	100%				
QUALITY													
Falls per 1000 Patient Days	0	n/a	0	n/a	n/a	n/a	9	n/a	e/u				
Patient Falls with Injuries	0	n/a	0	n/a	n/a	n/a	0	n/a	e/u				
Hand Hygiene	100%	n/a	100%	n/a	n/a	n/a	99.4%	n/a	n/a				
Patient Experience/HCAHPS Recommend	81%	n/a	80% 20	n/a	n/a	n/a	77.3% 22	n/a	n/a				
How would you rate/HCAHPS	83%	n/a	75% 20	n/a	n/a	n/a	81.8% 22	n/a	n/a				
Communication with Nurses	%68	n/a	86.7% 20	n/a	n/a	n/a	89.4% 22	n/a	n/a				
Communication with Doctors	85%	n/a	91.1% 20	n/a	n/a	n/a	85.7% 21	n/a	n/a				
Readmission within 30 days	% 5>	n/a	2%	n/a	n/a	n/a	2%	n/a	n/a				
Wound Center Patient Healing Rate	>95%	%96'.26	89.47%	81.67%	92.98%	76.79%	100%	96.67%	93%				
FINANCIAL													
YTD Income (Loss) Operations to Budget	0.00%	-3.05%	1.89%	2.35%	3.81%	3.51%	2.77%	2.35%	3.15%				
Days in Accts Receivable	<53	63.08	56.37	58.08	53.97	56.37	48.82	46.21	54.37				
Days Cash on Hand	>150	247	228	221	218	192	179	214	199				
GROWTH													
Surgeries to Budget	7.1	99	58	95	68	п	77	81	82				
Wound Center New Patients	23	30	11	39	26	25	33	34	24				
Wound Center Encounters	135	997	238	326	296	228	253	247	257				
Wound Center New Patients for HBO Treatments	10 Calendar	HBO n/a	HBO n/a	HBO n/a	HBO n/a	HBO n/a	HBO n/a	HBO n/a	HBO n/a				
COMMUNITY													
WAH Hosts Events w/ Community Participation	2		Wound Center Pie/Ice Cream		Golf	Mental Health Fund	Halloween Drive	Veteran's Day Heatlh					

		nance Personnel Labor Relations Building & Grounds Committee Meetin AGENDA	
Purpose: Review and recomme	end annual operating bud	dget and capital expenditure plan, review and recommend capital expenditures, review and evaluate monthly financial reponents to agenda items as requested.	orts, review and
Meeting Date Time Locati		Monday, January 27, 2025 4:30-5:15 pm Large Conference Room	
MEMBERS JUSTIN SCHMIT, CHAIRPERSON KAY GROSS, TRUSTEE DAN ORTMANN, TRUSTEE DR. MICHAEL FISHER, EX-OFFICIO JULIE BRUGMAN, MT. LAKE ADVISO	SHELBY MEDINA, CEO DR. DAN BLUE, CMO MONICA HUBER, CNO JOHN PEYERL, CFO EMILY MASTERS, CHRO	Present: Absent: Others:	
Chairperson (or Acting C	hairperson)	Justin Schmit, Chairperson	
Recorder:		Mindy Carter, Executive Assistant	
Category / Topic		Action step(s) / Updates	Leader:
STANDING ITEMS			
Call to Order		Call Finance Personnel Labor Relations Building & Grounds Committee meeting to order by Chairperson	Justin Schmit
Minutes		Approve minutes from regular Committee meeting of December 23, 2024 (Committee Motion)	Justin Schmit
Collections & Financial A	ssistance	Review & recommend approval of patient financial accounts (Committee Motion / Board Motion)	John Peyerl
Employee Resignations &	& Terminations	Review & recommend acceptance of WAH employee resignations / terminations (Committee Motion / Board Motion)	Emily Masters
FOLLOW-UP ITEMS			
Data Analytics		Introduction – Chad Gerhold	John Peyerl
NEW/CURRENT ITEMS			
Donation Request		Windom School	Emily Masters
Facilities Area Remodel		Review proposal	John P
Other			
CONCLUSION			
		Conclude Finance Personnel Labor Relations Building & Grounds Committee meeting	Justin Schmit

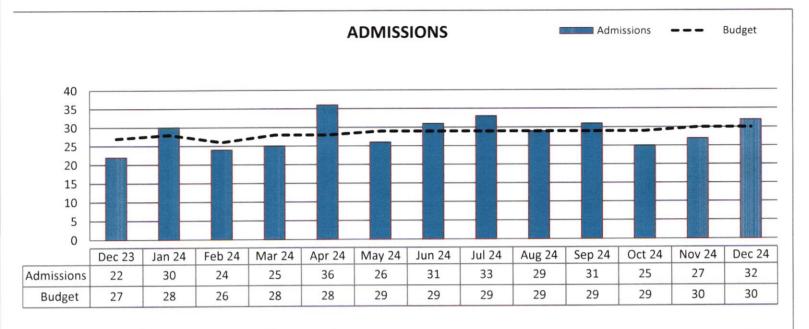
Windom Area Health Finance	Personnel	Labor Relations	Building & Grounds Committee Meeting
		MINUTES	

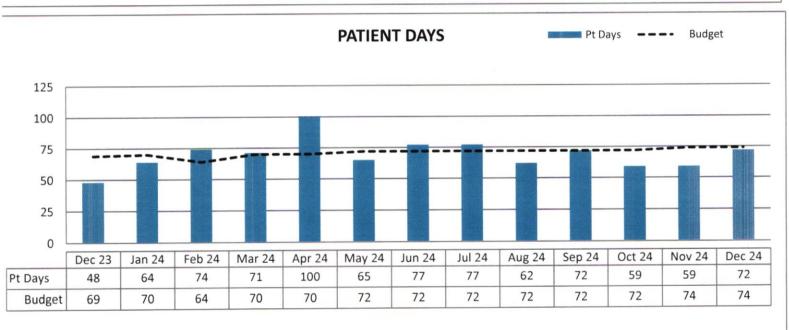
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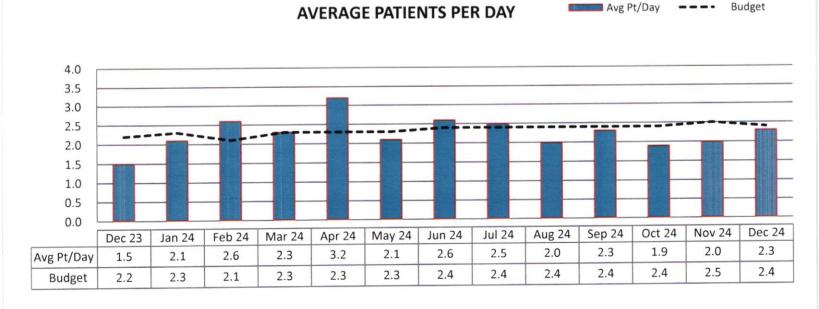
Meeting Date Time Locat	ion:	Monday, December 23, 2024 4:30-5:15 pm Large Conference Room	
MEMBERS:	SHELBY MEDINA, CEO		
JUSTIN SCHMIT, CHAIRPERSON	DR. DAN BLUE, CMO	Present: Justin Schmit, Dan Ortmann, Shelby Medina, Dr. Blue, Monica Huber, John Peyerl, Emily	Masters, Kay
KAY GROSS, TRUSTEE	MONICA HUBER, CNO	Gross, Julie Brugman	
DAN ORTMANN, TRUSTEE	JOHN PEYERL, CFO	Absent: Dr. Michael Fisher	
DR. MICHAEL FISHER, EX-OFFICIO	EMILY MASTERS, CHRO	Others: Dave Rogers	
JULIE BRUGMAN, MT. LAKE ADVIS	ORY MEMBER	Others, but nogers	
Chairperson (or Acting Chair	person)	Justin Schmit, Chairperson	
Recorder:		Mindy Carter, Executive Assistant	
Category / Topic	Action step(s) /	Updates	Leader:
STANDING ITEMS			
Call to Order The Finance I		Personnel Labor Relations Building & Grounds Committee meeting was called to order by	Justin

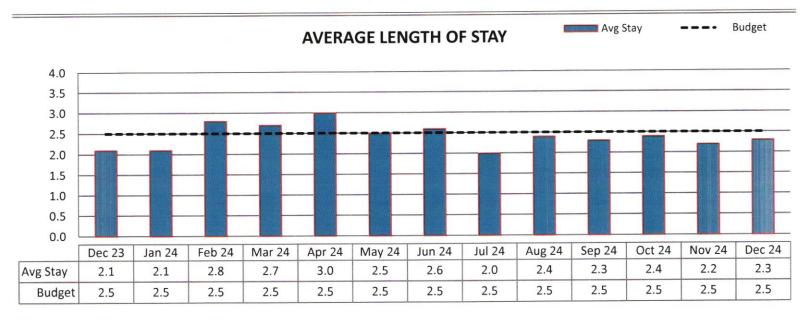
Category / Topic	Action step(s) / Updates	Leader:
STANDING ITEMS		
Call to Order	The Finance Personnel Labor Relations Building & Grounds Committee meeting was called to order by Chairperson, Justin Schmit.	Justin Schmit
Minutes	M/S/C unanimously to approve Committee minutes from the regular meeting of November 25, 2025, as presented (Schmit/Ortmann).	Justin Schmit
Collections & Financial Assistance	M/S/C unanimously to recommend approval to send 63 patient accounts totaling \$74,012.30 to AAA Collections, recommend approval for following Financial Assistance patient accounts: (Schmit/Brugman) • Financial Assistance write-off amount to \$13,363.82 • FY2025 Year-to-Date, Financial Assistance approvals amount to \$113,454.70 on a budget of \$125,000.	John Peyer
Employee Resignations & Terminations	M/S/C Unanimously to approve the following resignation/terminations: (Schmit/Gross) Resignations: 1 RN, 1 Fitness Specialist No terminations	Emily Masters
FOLLOW-UP ITEMS		
NEW CURRENT ITEMS		
City Council Budget Meeting Follow Up	Shelby, John, Terry, and Justin attended the city council budget meeting where a standing contribution or a set percentage from WAH was proposed. It was agreed that we would not commit to a specific amount or percentage and maintain our current approach of supporting project-based contributions instead of monetary donations to the general fund. Discussions will be ongoing.	Shelby Medina
Other	Discussed the option of providing two floating months off for board meetings. This is a starting point for discussion, as more information is needed.	John Peyer
CONCLUSION		
	Chairperson, Justin Schmit, concluded the Finance Personnel Labor Relations Building & Grounds Committee	Justin Schmit

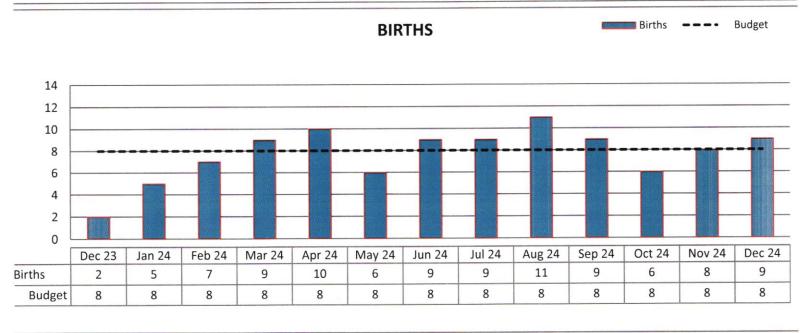
CONCLUSION	THOSE INFORMATION IS RECUCU.	
	Chairperson, Justin Schmit, concluded the Finance Personnel Labor Relations Building & Grounds Committee meeting.	Justin Schmit

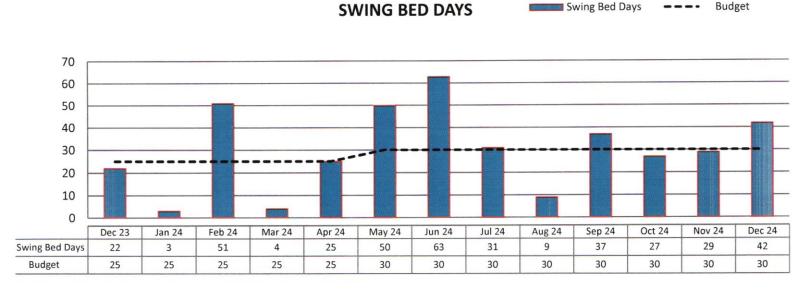






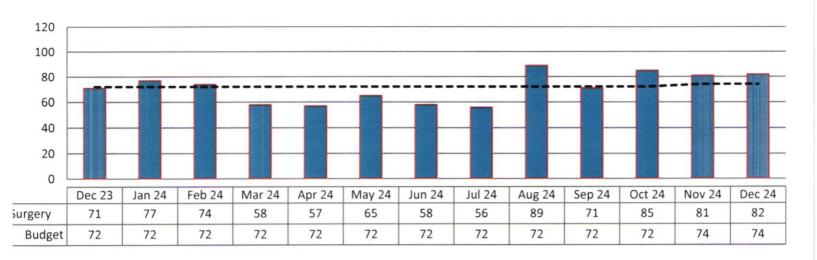






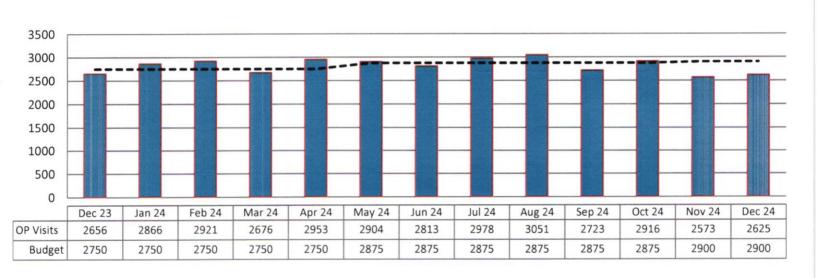
SURGERY





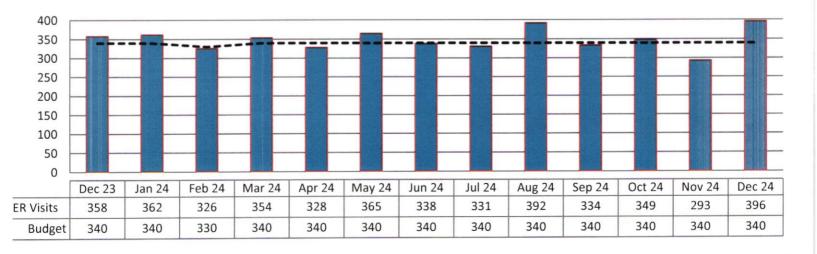
OUTPATIENT OCCASIONS OF SERVICE





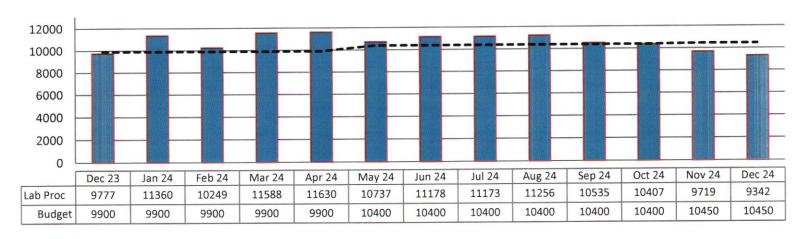
EMERGENCY VISITS

ER Visits ——— Budget



LAB PROCEDURES

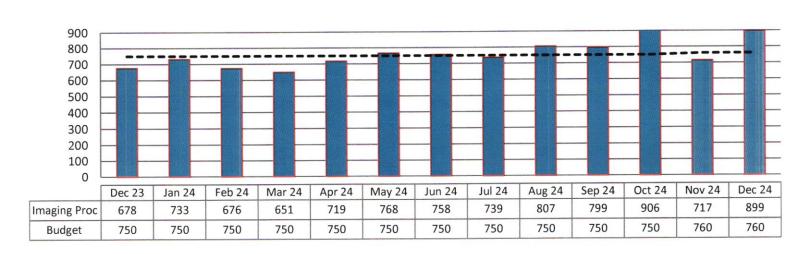




IMAGING PROCEDURES

Imaging Proc ----

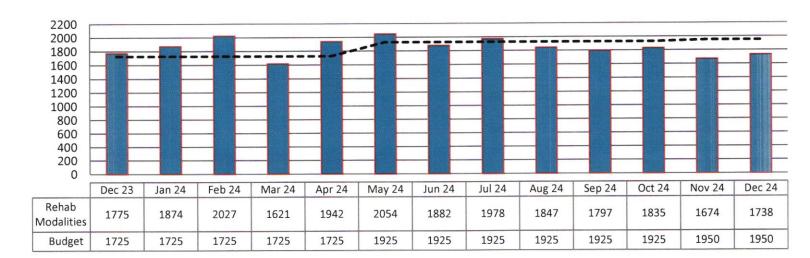
Budget



REHAB MODALITIES Reha

Rehab Modalities

Budget



WINDOM AREA HEALTH INCOME STATEMENT

12/31/2024		Revenue		Revenue		Revenue		Revenue	December	\$ Change	% Change
PATIENT REVENUE	12/31/2024	Comparison	Budget 2025	Comparison	Y-T-D FY2025	Comparison	Budget 2025	Comparison	Y-T-D FY2024	From Last Year	From Last Year
Inpatient Revenue	\$1,110,836	18.57%	\$825,000	16.18%	\$6,780,525	16.43%	\$6,300,000	16.18%	\$6,693,108	\$87,417	1.3%
Outpatient Revenue	\$4,871,337	81.43%		83.82%		83.57%			\$29,561,121	\$4,934,802	16.7%
Total Patient Revenue	\$5,982,173	100.00%	\$5,100,000	100.00%		100.00%			\$36,254,229	\$5,022,219	13.9%
	, -,,		, -, ,		, , , , , , , , , , , , , , , , , , , ,		,,,		,	, -,,,	
Contractual Adjustments	\$2,947,858	49.28%	\$2,450,000	48.04%	\$19,995,369	48.44%	\$19,050,000	48.94%	\$17,727,105	\$2,268,264	12.8%
Other Income	\$18,264	0.31%	\$25,000	0.49%	\$176,138	0.43%	\$200,000	0.51%	\$191,103	(\$14,965)	-7.8%
NET OPERATING REVENUE	\$3,052,579	100.00%	\$2,675,000	100.00%	\$21,457,217	100.00%	\$20,075,000	100.00%	\$18,718,227	\$2,738,990	14.6%
EXPENSE											
Employee Salaries	\$1,075,120	35.22%		41.50%		37.87%			\$6,695,660	\$1,429,831	21.4%
Employee Benefits	\$251,689	8.25%		11.78%		11.45%			\$2,082,283	\$375,595	18.0%
Pharmaceuticals	\$103,017	3.37%		4.49%		5.07%			\$907,201	\$180,540	19.9%
Supplies	\$279,213	9.15%		7.29%		7.14%			\$1,455,905	\$76,412	5.2%
Rents & Utilities	\$48,991	1.60%	\$35,000	1.31%	\$252,042	1.17%	\$268,500	1.34%	\$263,175	(\$11,133)	
Purchased Services	\$617,323	20.22%	\$535,000	20.00%	\$4,373,270	20.38%	\$4,010,000	19.98%	\$4,623,783	(\$250,513)	-5.4%
Other Direct Expenses	\$132,753	4.35%	\$145,000	5.42%	\$1,094,065	5.10%	\$1,107,500	5.52%	\$1,053,589	\$40,476	3.8%
Provision for Bad Debts	\$105,339	3.45%	\$55,000	2.06%	\$695,076	3.24%	\$440,000	2.19%	\$496,841	\$198,235	39.9%
Depreciation	\$123,559	4.05%	\$135,000	5.05%	\$1,012,315	4.72%	\$1,060,000	5.28%	\$1,041,570	(\$29,255)	-2.8%
Interest Expense	\$70,889	2.32%	\$15,000	0.56%	\$150,205	0.70%	\$120,000	0.60%	\$96,186	\$54,019	56.2%
Total Operating Expense	\$2,807,893	91.98%	\$2,660,000	99.44%	\$20,780,400	96.85%	\$20,133,000	100.29%	\$18,716,193	\$2,064,207	11.0%
Income (loss) From Operations	\$244,686	8.02%	\$15,000	0.56%	\$676,817	3.15%	(\$58,000	-0.29%	\$2,034	\$674,783	
Investment Income	\$54,807	1.80%	\$30,000	1.12%	\$457,114	2.13%	\$290,000	1.44%	\$430,548	\$26,566	
Other Revenue/(Expenses)	\$24,707	0.81%	\$5,000	0.19%		0.74%	\$40,000	0.20%	\$35,396	\$123,374	
Non Operating Rev/Exp	\$79,514	2.60%		1.31%	. 2	2.87%			\$465,944	\$149,940	
Increase in Net Assets	\$324,200	10.62%	\$50,000	1.87%	\$1,292,701	6.02%	\$272,000	1.35%	\$467,978	\$824,723	

Month 8

WINDOM AREA HEALTH FY 2025 CAPITAL ASSET ACQUISITIONS

Yrs Dep Capital Asset	Vendor	Asset class	May	June	July	August	September	October
Door Access Control (8 Doors)	Midwest Alarm/Lucan Comm TV	Maj Mov			31,669			
IV Pumps	CareFusion/BD	Maj Mov			150,170			
PageWriter TC70 Cardiograph	Philips	Maj Mov			11,324			
IBF 105-GX Freezer Blood/Plasma	Helmer Inc	Maj Mov			6,904			
PhysioMax Total Body Exerciser	Push Pedal Pull	Maj Mov			5,504			
Ascend BodyScript Body Comp Analyzer	Johnson Fitness & Wellness	Maj Mov			7,966			
Total			2	-	213.538	-		-

ep Capital Asset	Vendor	Asset class	November	December
GE Case V6.7 Premium Stress System with Treadmill	GE Healthcare	Maj Mov	25,745	
PhysioMax Total Body Exerciser	Push Pedal Pull	Maj Mov	5,484	
MicroScamn autoSCAN 4 System	Beckman Coulter	Maj Mov	26,450	
OB Carts (3) w/Electronic Lock	Amico Patient Care	Maj Mov	11,820	
Powerlift Beach Chair for Total Shoulder Replacement	Steris Corp	Maj Mov	6,549	
AMSCO 600 Vac Elec SD (Surgery Sterilizer)	Steris Corp	Maj Mov	142,518	
Reverse Osmosis System 4800 GPD Capacity (for Sterilizer)	Innovational Water Solutions	Maj Mov	34,556	
Microscope	Evident	Maj Mov	7,863	
Symphion 6.3 Hyster & MC0675	Minerva Surgical	Maj Mov	33,180	
Vizient Anes Tier 3 (Anesthesia Machine)	Drager	Maj Mov	85,496	
Total			379,662	-

Total YTD Capital Acquisitions

593,199

Windom Area Health Professional Practice | Quality & Planning Committee Meeting AGENDA

Purpose: Oversee WAH compliance with regulations and laws, receive recommendations from the Medical Staff, oversee preparation and implementation of strategic plans, receive and consider all quality reports, and recommend board approval to agenda items as requested.

Meeting Date Time Loca	ation:	Monday, January 27, 2025 4:00-4:30 pm Large Conference Room	
MEMBERS: TERRY TEGELS, CHAIRPERSON RICK FREDERICKSON, TRUSTEE MARV GRUNIG, TRUSTEE DR. MICHAEL FISHER, EX-OFFICIO JULIE BRUGMAN, MT. LAKE ADVIS Chairperson (or Acting Cha		Present: Absent: Others: Rick Frederickson, Acting Chairperson Mindy Carter, Executive Assistant	
Category / Topic		Action step(s) / Updates	Leader:
STANDING ITEMS			
Call to Order		Call Professional Practice Quality & Planning Committee meeting to order at 4:00 pm by Acting Chairperson	Rick Frederickson
Minutes		Approve minutes from the regular Committee meeting of December 23, 2024 (Committee Motion)	Rick Frederickson
FOLLOW-UP ITEMS			
Medical Staff Credentia Meeting Update	aling & Medical Staff	 Review medical staff credentialing, upon recommendation from WAH Medical Staff Report on business addressed at WAH Medical Staff meeting 	Dr. Buhler Dr. Blue
NEW/CURRENT ITEMS			
Provider Onboarding Progress		Update on progress	Dr. Blue
Donation Request		Windom School	Emily Master
Data Analytics		Introduction Chad Gerhold	John Peyerl
Other			
CONCLUSION			
		Conclude Professional Practice Quality & Planning Committee meeting	Rick Frederickson

Windom Area Health Professional Practice | Quality & Planning Committee Meeting MINUTES

Purpose: Oversee WAH compliance with regulations and laws, receive recommendations from the Medical Staff, oversee preparation and implementation of strategic plans, receive and consider all quality reports, and recommend board approval to agenda items as requested.

on:	Monday, December 23, 2024 4:00-4:30 pm Large Conference Room	
SHELBY MEDINA, CEO	Present: Terry Tegels, Kay Gross, Rick Frederickson, Julie Brugman, Shelby Medina, Dr. Dan Blue,	
DR. DAN BLUE, CMO		
MONICA HUBER, CNO	John Peyerl, Emily Masters, Monica Huber Absent: Dr. Michael Fisher Others: Dave Rogers, VP Sanford Health Network	
JOHN PEYERL, CFO		
EMILY MASTERS, CHRO		
RY MEMBER	Others: Dave Rogers, VP Samoru Health Network	
person)	Terry Tegels, Acting Chairperson	
	Mindy Carter, Executive Assistant	
	SHELBY MEDINA, CEO DR. DAN BLUE, CMO MONICA HUBER, CNO JOHN PEYERL, CFO EMILY MASTERS, CHRO RY MEMBER	

Category / Topic	Action step(s) / Updates	Action step(s) / Updates				
STANDING ITEMS						
Call to Order	Acting Chairperson Terry Tegels	called the Professional Practice/Qu	ality & Planning Committee meeting to order at 4:00 pm.	Terry Tegels		
Minutes	M/S/C Unanimously to approve committee minutes from the regular meeting of November 25, 2024, as presented (Brugman/Frederickson).					
FOLLOW-UP ITEM	S					
	Review medical staff credentiali APPOINTMENTS:	ng, upon recommendation from WA	AH Medical Staff:			
	Emily Geraets PA-C	Cardiology (Clark)	Allied Health Professionals			
	Destinie Stapleton, CNP	Family Practice (Yusuf)	Allied Health Professionals			
		Urology	Courtesy	178100000000000000000000000000000000000		

Dr. Blue

Dr. Buhler

Medical Staff
Credentialing

Medical Staff Meeting Update

REAPPOINTMENTS:

Orthopedic (Botker) Gerald Berberick, O-PAC Allied Health Professionals Todd Christianson, O-PAC Orthopedic (Botker) Allied Health Professionals Family Practice (Van Kley) Allied Health Professionals Susan Goodemote, CNP Orvar Jonsson, M.D. Cardiology Consulting Anesthesia Allied Health Professionals Jacob Raimann, CRNA Surgical Tech (Sightpath) Allied Health Professionals Becki Wiese, CST

ADDITIONAL STAFF CATEGORY AND PRIVILEGE REQUESTS:

Samuel Inkumsah, M.D. Wound Care Consulting

AVEL ECARE APPOINTMENTS:

COLUMN TO SERVICE AND ADDRESS OF THE PARTY O
Shelby
Medina
Shelby Medina
Terry Tegels

Statement of Confidentiality: Records, data, and knowledge, including minutes collected for and by individuals or committees, or committees assigned peer review functions, are confidential, not public records and are not available for court subpoena in accordance with Minnesota MSA 145.61-145.67.

WINDOM AREA HEALTH CREDENTIALING LIST

January 27, 2025

APPOINTMENTS:

Ashley Hanson, CRNA

Peter Olsen, MD

Anesthesiology

Emergency Medicine

Allied Health Professionals

Emergency Services

REAPPOINTMENTS:

Teresa Person, M.D.

April Quigley, PA-C

John Reinschmidt, M.D.

Emergency Medicine Orthopedic (Botker)

Radiology

Emergency Services

Allied Health Professionals

Consulting

ADDITIONAL PRIVILEGE REQUEST:

Gavin Stormont, M.D.

Telehealth Privileges

Courtesy

AVEL ECARE SCHEDULE1 APPOINTMENTS:

Ellena Boddie, M.D.

Susan Yankovich, M.D.

Telehospitalist

Telehospitalist

Telemedicine Telemedicine

VRAD APPOINTMENTS:

Lawerence Briggs, M.D.

Cierra McNair, M.D. Gregg Sydow, M.D.

Teleradiology

Teleradiology Teleradiology Telemedicine

Telemedicine Telemedicine

VRAD REAPPOINTMENTS:

SANFORD TELEMEDICINE APPOINTMENTS (Informational Only):

Erica Tauck, M.D.

Neurology

Telemedicine

RESIGNATIONS:

Raymond Allen, M.D.

Kirk Brown, M.D.

Thuyanh Culver, D.O. Yaser Dawod, M.D.

Richard Lowry, OPA-C

Kartja Krishnan, M.D.

Cardiology

Telehospitalist Telehospitalist

Teleradiology

Telehospitalist Orthopedic (Botker) Consulting

Telemedicine Telemedicine Telemedicine

Allied Health Professionals

Telemedicine

A. C.

Ambulatory Surgery Our nurse Erica was absolutely amazing, and both nurses were all really good,

and so is my doctor Steph Beuler.

Ambulatory Surgery Michelle and the nursing staff were wonderful. I came to hospital dehydrated as

I was prepped for colonoscopy. I am hypotensive and knew that I was a bit dizzy and "on the edge". I told them when i needed to get my feet up and they handled my 70/40 very kindly. I appreciate that as this is not something I can

control and they were all just so kind

Ambulatory Surgery Brook is an excellent staff member! She was personable and encouraging but

efficient and professional. I appreciated having her care for me!

Clinic Hi, yes, I enjoyed my visits. I had a great deal of help with both the doctor and

the nurses. And I might have pressed the wrong button on a couple of these questions, but I definitely am positive with all my answers toward them and I'm thankful for their care and effort and patience with me. So thanks again. Bye.

Clinic She was very disrespectful and she wanted to fight and she tried to intimidate

me. She's no good at her job.

Clinic I was very happy with my date, but I would like to have a date when my surgery

could be done for my hip. Otherwise, I'm very well pleased. Thank you.

ED The nurse that I had was fantastic.

ED Dr was very Grate (Excellent) and the nurses were very good. Thank You.

ED I was pleased about the quick attention I received from the "receiving" nurse.

She was thorough and treated my questions with dignity.

ED The radiologist, the one that took the x-rays on my foot, was very rough with

me. And I mean, when he went to move my foot, he just kind of yanked it, and I just yelled. My husband was down the hall, and he had said he could hear me. But, you know, I told him, I said, that hurts, and he didn't even say anything. Didn't say, I'm sorry, nothing. You know, I just think he was very rude. He was

called in, probably didn't like it.

ED My visit with Wyndham Area ER was very, very good. All of the nurses were

wonderful. The only issue I had was when it was time for me to leave. It was 7 o'clock and there was a shift change. I had been discharged, given my papers, asked to use the restroom first before I got dressed. Came back to my room, sent a quick text off to family, and the new nurse coming in at 7 p.m. walked into my room, did not introduce herself, said nothing more really than, I need you to get dressed and go to the waiting room. We need your room. And I said, okay, I'm just finishing this text. And she said, no, I need you to do it right now. Now, I was there because I was very ill. I went ahead and I got dressed. My nurse from the day came back in to check on me, make sure I was ready to go. She was very kind. But then the new nurse coming in at 7 p.m. came back in

again and told me I needed to go to the waiting room because she needed my

room for another patient.

ED All the staff were kind and understanding

ED Thank you for the great care in the ER!

ED good peopie

ED I had very good care. The nurse was very compassionate and very helpful. The

ER doctor was knowledgeable and helped me get faster recovery!

ED We are VERY lucky to have our hospital and ER units

Imaging I just wanted to say that I thought that the staff did an excellent job at

answering my questions and giving good explanations ahead of time as to what

to expect, and I really appreciated that. So thank you so much.

Imaging Good experience

Imaging Very uneventful which is good

Imaging Service was excellent!

Imaging Becky was absolutely professional & awesome.

Imaging The radiologist did not tell me what the doctor was looking for and what she

was looking at. She spent most of the time on my thyroid and not on the side of my neck where it hurts. She spent about 30 seconds on my neck. I don't have pain in my chest. I have pain in my neck. And I told her that and she didn't say a

thing. I wasn't pleased with that visit at all.

Imaging The truck where the MRI was taken was very chilly and they were kind enough

to give me a blanket to make sure I was comfortable. So they made sure I was

comfortable during the test.

Imaging I was pleased with the people who did the test. However, I'm very disappointed

that I have not yet heard a word, gotten any feedback or any response to what

was determined by my having this test. I've heard nothing. And I do not

appreciate that, that nothing, and I don't know how to get any information from

anybody. That is makes me disappointed.

Imaging none

Inpatient Everyone is kind and knowledgeable. Always courteous.

Inpatient Treated with the best care from the nurses and Doctor I the morning.

Inpatient The nurses were especially kind and efficient. It was nice to be able to be

treated in my hometown. I can't say enough good things about the nurses, they

were great.

Inpatient Awesome care provided to me and my family from the moment we walked in to

the moment we left the hospital Everyone worked as a team and the outcome

couldn't have been better. Thanks to all!

Inpatient Every single department that assisted in my care, was always kind, courteous,

compassionate + knowledgeable. I am forever grateful for the care I received. WAH is a wonderful healthcare facility! Leaders should be very proud of the

staff they have! The very best!

Inpatient The hospital staff (everyone) was fantastic.

Inpatient It was wonderful. Although I was very sick, was treated with dignity & respect

by all staff. My doctors explained a lot of tests & findings and referred me to specialists. Dear Sanford Health my only complaint was that the ambulance ride from Windom to Sioux Falls was so painful & uncomfortable. I wish they had oxygen to give me because breathing with that level of pain was very hard.

The ER @ Sioux Falls did put me on oxygen.

Lab They was so patient and very kindly.

Lab Always efficient and professional.

Lab Gina helped me pay for my lab as was leaving for the evening and Jill did an

excellent job drawing my blood! I appreciate how fast and efficient everything

was.

Lab Checking in took longer than anticipated

Lab The whole staff in the lab are very, very sweet and very, very kind. They always

have a smile on their face and always welcoming, even though you're in there to

get blood work done. They are still always fun to talk to.

Lab A blood lab tech came to take blood and she was very rude.

Outpatient I have received excellent care every time I had an appointment. Very happy and

satisfied with the care I've had.

Outpatient My checkup went very good. They all explained it to me about it, and it was very

good and very, very polite. So that's all I can say. Were good nurses.

Outpatient Always great staff. Feel like everybody cares about how you feel. Absolutely. A

wonderful place to come feel very secure and what they tell you and your end.

Results always make you feel like things are handled with care.

Outpatient It was pleasant & efficiently done. I always enjoy my care when I visit that

department.

Outpatient Please get the bariatric chamber going

PT, OT, ST	PT knows what they are doing and always provides the correct treatment. The PT dept listens and and are friendly.
PT, OT, ST	Yes, ***** here and I had Joel Riordon for physical therapy and he did a very good job explaining things and showed me some stretches or exercises that would help with my sciatica pain and I'm doing that now for several days and I seem to be getting good results. Thank you.
PT, OT, ST	The staff are excellent!
PT, OT, ST	Diagnosed problem. Recommend solutions that will work.
PT, OT, ST	Joel was great at my initial PT appointment. He explained everything to me, listened to my questions, and was very knowledgeable.
PT, OT, ST	Sarah Smith was so sweet, and very thorough
PT, OT, ST	Ike and team are the best!!
PT, OT, ST	My therapist Ikedoes a great job of explaining each exercise task and reason for doing it! The results have spoken for themselves!
PT, OT, ST	Joel has been excellent in helping me recover from a torn meniscus. I expect to soon reach my goals that I set for myself on Day 1. Windom Area Health PT is the very best.



Foundation

FOUNDATION BOARD OF DIRECTORS MEETING

TUESDAY, JANUARY 28, 5:00 PM | NURSE'S CONF. ROOM

** Indicates items needing a motion

MISSION STATEMENT

Together with Windom Area Health, our mission is to promote exceptional quality care and wellbeing for rural communities in southwest Minnesota.

AGENDA

CALL WAH FOUNDATION MEETING TO ORDER Kay Gross Kay Gross 11. **APPROVAL OF AGENDA Kay Gross III. **FOUNDATION MEETING MINUTES Approve minutes from regular meeting on December 17, 2024 IV. **BUSINESS ITEMS** Katie Greener - Mission Moment Katie Greener **Approve Financial Statement Katie Greener - Events & Happenings Recap Katie Greener Volunteer Hours ٧. **NEW ITEMS** Katie Greener Education Fund – 2025 Scholarship Round Katie Greener Ask for Anything Grants plan Katie Greener - Farm & Home Show - March 8th Katie Greener FY26 Fundraising & Strategic Planning Brady Kerkman - Interim Processes during Katie's leave Katie Greener Board Terms **NEXT MEETING DATE/TIME - February 25, 2025** VI. Kay Gross VII. **MEETING ADJOURNED

WINDOM AREA HEALTH FOUNDATION FOUNDATION BOARD MEETING MINUTES

DECEMBER 17, 2024, AT 5:00 P.M. IN LARGE CONFERENCE ROOM

Attending: Greg Scheitel, Jay Grandprey, Dan Ortmann, Kay Gross, Terry Tegels, Robin Rahn, Claudia Lopez, Katie Greener/Director of Foundation & Auxiliary, Brady Kerkman/Executive Director of Business Development & Marketing, Monica Huber, Scott Peterson

Others: Absent:

Recorder: Katie Greener/Director of Foundation & Auxiliary

MISSION STATEMENT

Together with Windom Area Health, our mission is to promote exceptional quality care and wellbeing for rural communities in southwest Minnesota.

CALL TO ORDER

WAH Foundation Chair, Greg Scheitel, called the meeting to order at 5:00 p.m.

FOUNDATION AGENDA

M/S/C UNANIMOUSLY TO APPROVE THE DECEMBER 17, 2024 FOUNDATION AGENDA AS PRESENTED (KG/TT).

FOUNDATION MINUTES

M/S/C UNANIMOUSLY TO APPROVE MINUTES FROM THE NOVEMBER 19, 2024 REGULAR MEETING AS PRESENTED (DO/KG).

GUEST PRESENTATION

Police Chief Scott Peterson presented a request for the Mental Health Fund, for Crisis Intervention Training to equip an officer to train staff in-person.

BUSINESS ITEMS

Mission Moment

The group shared examples of our mission in action in the community: the positive feedback from the Veterans Day program, the recent multi-agency response in an emergency situation, and the collaboration that went into a successful Giving Tree program.

**Approve Financial Statement

The group reviewed the financial statements as presented.

M/S/C UNANIMOUSLY TO APPROVE THE NOVEMBER FINANCIAL STATEMENT AS PRESENTED AS PRESENTED (JG/DO).

Senior Team Update

Monica Huber, member of Senior Team who provides leadership in the Nursing Department, shared organizational updates. She shared about the positive reception of new general surgeon Dr. Kendra Kamlitz, and new contract urologist Dr. Gavin Stormont. April 1 is the goal date for the Medical Building opening, and WAH is rolling out a facility-wide customer experience improvement initiative focusing on "touchpoint standards."

**Mental Health Fund Applicant

The group reviewed Scott Peterson's request on behalf of the Windom Police Department for \$1,800 to cover expenses for Crisis Response Intervention train-the-trainer training. The funds would be expended sometime in early 2025, whenever the next training in the metro takes place.

M/S/C UNANIMOUSLY TO APPROVE \$1,800 FOR THE POLICE DEPARTMENT MENTAL HEALTH FUND APPLICATION AS PRESENTED (KG/TT).

Giving Tree & First Baby Updates

Katie shared updates on the Giving Tree: 563 presents were given to 178 children, about the same numbers as last year. The Fire Department helped deliver gifts and sponsored 55 children. There was strong positive feedback in the community about this program, and there is room to improve or reimagine it in 2025.

Solicitation letters for the First Baby of the New Year were sent out before Thanksgiving. So far, 12 gifts are secured, 11 more are planning, and Katie is waiting for a call back on seven and will continue to follow-up with more; typically contributions come in at the last minute. Approximately 70 letters were sent out to local businesses and agencies. Katie estimated we will receive around \$1,500 in value of contributions for this project.

Volunteer Hours

Board members added their hours to the spreadsheet.

NEW ITEMS

Year-End Giving

Katie shared updates on touchpoints with donors. We are sitting at about a 70% donor retention rate and expect that number to slightly increase by the end of December. Katie's touchpoints have focused on donor stewardship and checking in with those who typically give a year-end gift.

2025 Event Updates

Brady shared updates about Maria Schneider; she is unable to participate in an event in 2025, so the Board needs to brainstorm a different event for next year. The group discussed some ideas of bands to bring in and connections they had. Brady also shared that discussion for naming rights with individuals/businesses has not resulted in major commitments. WAH will call the building the "Medical Building" for at least one year and remain open to naming rights. At the January and February meetings, the group will discuss strategic planning and event ideas again.

** "Boxing Out Cancer" Basketball Game Event

Katie is in touch with Jacob Johnson, who confirmed that a boys/girls basketball night on January 21st would be a great opportunity to have a presence there and raise awareness for cancer. The board agreed to move forward with involvement in this event.

The next Foundation Board Meeting will be held on January 28, 2025 in the Windom Area Health LCR. The Windom Area Health Foundation meeting was concluded by Katie Greener (Greg left early) at about 6:20pm.

M/S/C UNANIMOUSLY TO ADJOURN THE FOUNDATION MEETING (DO/RR).

KAY GROSS, WAH Foundation Secretary