	om Area Health Governing Board of Directors Meeting AGENDA	
	nce for Windom Area Health	
Meeting Date/Time/Locat	ion: Monday, March 27, 2023 / 5:30 pm / Large Conference Room	
<b>Members:</b> All Windom Are Health Governing Board M	Abcont:	
Recorder:	Heather Hummel, Executive Asst	
Category / Topic	Action step(s) / Updates	Leader:
STANDING ITEMS		
Call to Order	Call Windom Area Health Governing Board meeting to order at 5:30 pm by Governing Board Vice-chairperson	Dr. Michael Fisher
Meeting Minutes	Approve Windom Area Health Governing Board minutes from the regular meeting of February 27, 2023 (Board motion)	Dr. Michael Fisher
Board Education	Jeanna LaCanne, Materials Management Manager	
COMMITTEE REPORTS		
Professional Practice / Quality & Planning Cmte	<ul> <li>Medical Staff Credentialing review and approval per recommendation from the WAH Medical Staff (Board motion)</li> <li>Medical Staff meeting review</li> <li>Review PP/Q &amp; P Committee meeting activities</li> </ul>	Dr Van Kley Dr Blue Kay Gross
Finance / Personnel / Labor Relations & Bldg & Grounds Cmte	<ul> <li>Review F/P/LR &amp; B-G Committee meeting activities</li> <li>Review and recommend approval of WAH resignations and terminations (Board motion)</li> <li>FY24 Budget Updates</li> </ul>	Justin Schmit John Peyerl
OTHER REPORTS		
Statistical & Financial Performance Reports	Review & recommend approval of statistical & financial reports (Board motion)	John Peyerl
Capital Acquisition Activity	Review capital acquisition activity	John Peyerl
Educational Assistance Applications	Review & recommend approval of application(s) for educational assistance (Board motion)	Emily Masters
New / Department Transfer Employees	Report of recently hired / transferred employees	Emily Masters
Patient Concern Reports	Review patient concern reports and patient survey comments	Shelby M Monica H
Patient Safety Reports	Review patient safety activities	Monica Huber
WAH Policy Review	No WAH policies to consider for March.	Dr. Michael Fisher
Medical Director	Organizational updates	Dr Dan Blue
Administration	<ul> <li>Review/Update of Sr Management Team Executive Summaries</li> <li>Review and approve WAH committee meeting reports as presented (Board motion)</li> </ul>	Sr Mgmt Team
City of Windom	Informational updates	Steve Nasby Mary Grunig
Sanford Health Network	Informational updates	Dave Rogers, SHN Exec Dir

Sanford Health Network	Informational updates	Dave Rogers, SHN Exec Dir
WAH Foundation Board	Foundation Board meeting, March 28, 2023, 5:00 pm in LCR. February 28, 2023 meeting minutes included in Board book.	Dr. Michael Fisher
WAH Auxiliary	Auxiliary met March 13, 2023. February minutes included in Governing Board book. Auxiliary Spring Banquet is Monday, April 10, 2023 at the Cottonwood County Historical Society. Social time begins at 5pm and cost of meal is \$15.00.	Dr. Michael Fisher
OLD & NEW BUSINESS		
Old Business		Dr. Michael Fisher
New Business	Motion to adjourn WAH Governing Board meeting into Executive Session for the purpose of discussing provider contracts and labor negotiations strategy under Minnesota Statute 144.581 HOSPITAL AUTHORITIES: Subd.5(a), closed meetings and Minnesota Statute 13D.03 CLOSED MEETINGS FOR LABOR NEGOTIATIONS STRATEGY: Subd. 1(b). (Board Motion) Motion to reopen Governing Board meeting. (Board Motion)	Dr. Michael Fisher
CONCLUSION		
	Conclude WAH Governing Board meeting	Dr. Michael Fisher

		MINU	7163					
	nce for Windom Area Health							
Meeting Date/Time/Loca		, 2023 / 5:30 pm / Large Confe						
Members: All Windom Ard Health Governing Board M	Blue/Medical Director Absent: Kelsey Andrev	Shelby Medina/CEO, Dave Roger	Brugman/Mt Lake Advisory Mbr, Steve Nasby/City Administrator	/CFO, Dr. Dan				
Recorder:	Heather Hummel, Exe							
Category / Topic	Action step(s) / Updates							
STANDING ITEMS								
Call to Order	Windom Area Health Govern	ing Board meeting was called to o	order at 5:30 pm by Governing Board Vice-Chair, Kay Gross.	Kay Gross				
Meeting Minutes	M/S/C UNANIMOUSLY TO APPRO 2023 (SCHMIT/ORTMANN).	OVE WINDOM AREA HEALTH GOVERN	ING BOARD MINUTES FROM THE REGULAR MEETING OF JANUARY 23,	Kay Gross				
COMMITTEE REPORTS								
Professional Practice / Quality & Planning Cmte		Radiology  Teleradiology  General Surgery (Reddy) Telehospitalist  VG UPDATE- items addressed at the Medical S	Telemedicine Allied Health Professionals Telemedicine Consulting  Emergency Medicine Allied Health Professionals Allied Health Professionals Allied Health Professionals Allied Health Professionals Telemedicine  Telemedicine  Allied Health Professionals Telemedicine  taff meeting held earlier in the day. He shared that discussion es including Kelsey Andrews, former DON, accepting a position in	Dr Van Kley Dr Blue Kay Gross				

	Officer.	
Finance / Personnel / Labor Relations & Bldg & Grounds Cmte	M/S/C UNANIMOUSLY TO APPROVE SENDING 121 PATIENT ACCOUNTS TO AAA COLLECTIONS TOTALING \$96,268.90; APPROVAL OF 5 FINANCIAL ASSISTANCE PATIENT ACCOUNTS WERE SUBMITTED AND APPROVED FOR WRITE-OFF TOTALING \$7,138.55 (SCHMIT/ORTMANN). John noted Accounts Receivable days decreased from 52.82 in December to 50.13 in January. In month 10 of FY2023, financial assistance accounts approved for write-off at \$67,759.57 on a budget of \$125,000.  M/S/C UNANIMOUSLY TO APPROVE THE FOLLOWING RESIGNATIONS: PRN RADIOLOGY TECH EFFECTIVE APRIL 20, 2022, EXECUTIVE ASSISTANT EFFECTIVE FEBRUARY 24, 2023, PATIENT ACCESS REP EFFECTIVE MARCH 3, 2023, AND SURGICAL TECH EFFECTIVE MARCH 10, 2023. THERE WERE NO TERMINATIONS OF EMPLOYMENT TO REPORT (SCHMIT/TEGELS).	Justin Schmit
OTHER REPORTS		
Statistical & Financial Performance Reports	January 2023 statistical and utilization graphs were reviewed for the month. John reported that inpatient volumes have been met with very strong inpatient activity. Surgery was less than expected. Lab and Imaging exceeded budget and Outpatient revenue was right at budget. Contractual adjustments were discussed in terms of percentage rates for month-to-date, year-to-date, budgeted year-to-date. This change is due to adjustments in health insurance. Our contractual adjustments are in line for February to get us more on track with budget. Net income from operations was negative \$103,594 compared to a budget of negative \$3,300. Our net patient revenue was \$551,806 less than last January. January operating income is negative 5.48% compared to a budget percentage of negative 0.15%. FY2023 year-to-date net income totals \$1,201,368 on a projected budget of \$1,403,650. Days in A/R were reported at 50.13 and Days Cash on Hand totaled 376.  M/S/C UNANIMOUSLY TO APPROVE JANUARY 2023 STATISTICAL AND FINANCIAL PERFORMANCE REPORT AS PRESENTED (SCHMIT/TEGELS).	John Peyerl
Capital Acquisition Activity	There was no Capital Acquisition activity during January requiring Governing Board action.	John Peyerl
Collections Policy	The Collections Policy was approved at the January 23, 2023 Governing Board meeting.	John Peyerl
Educational Assistance Applications	There were no Educational Assistance applications submitted for Board action.	Emily Masters
New / Department Transfer Employees	The following new hires / department transfers and updates were reported – New hires included a FT Environmental Services effective January 31, 2023, FT Patient Access Representative for our Mental Health Walk-In Clinic effective February 7, 2023, and contracted Chief Nursing Officer effective March 6, 2023.	Emily Masters
Patient Concern Reports	January 2023 Patient Concern Reports and patient survey comments were reviewed and found to be appropriately addressed.	Shelby M
Patient Safety Reports	Shelby reported there were 2 reportable patient falls; 0 documented patient skin integrity issues; 0 use of patient restraints; and 0 opioid-related deaths. She also noted as of February 20, 2023, there were no reportable adverse events to report.	Shelby M
WAH Policy Review	Shelby shared that the 2023 Performance Improvement Plan was presented at the Medical Staff Meeting for review in December and January. The plan was reviewed and approved to move forward with plan as presented.  M/S/C UNANIMOUSLY TO APPROVE THE WAH 2023 PERFORMANCE IMPROVEMENT PLAN AS PRESENTED. (TEGELS/HORMIG)	Shelby M
Medical Director	Dr. Blue discussed the Nursing leadership changes at Windom Area Health including Monica Huber who will be starting March 6, 2023 as the Chief Nursing Officer. Dr. Blue stated that work continues on the strategic plan.	Dr Dan Blue
Administration	CEO, Shelby Medina, recognized our Lab Department who received no deficiencies with their CLIA Inspection. Dr. Blue and Shelby mentioned hosting some legislatures, as there are some bills on the table that will directly affect our healthcare facility. CHRO, Emily Masters, reported that we are concluding the month of February which was Heart Health Month. The Quarterly Safety Committee met with 1 injury reported in Quarter 4. Sick time has been consistent.	Sr Mgmt Team
City of Windom	Marv Grunig reported that the City Council awarded a new ambulance project for \$205,000 with \$9,000 trade-in for the old ambulance. New service rates for the Ambulance Department increasing to \$1,000 with an increase in mileage from \$12 to \$15 per mile effective March 1, 2023.	Marv Grunig
Sanford Health Network	Dave gave an update on the Fairview Hospital and Sanford Health merger that could be finalized by the end of May. An executive team has been formed with 3 members from each organization. Dave discussed the legislative bills that are on the table that will drastically affect staffing hospitals, which could significantly influence hospitals in rural areas if they are passed as currently presented.	Dave Rogers, SHN Exec Dir

WAH Foundation Board	The next WAH Foundation Board meeting is planned for February 28, 2023 at 5:00 pm in LCR. Minutes from the meeting held January 24, 2023 were included in Board book.						
WAH Auxiliary	Auxiliary met February 13, 2023. Meeting minutes from January 9, 2023, were included in Governing Board book.						
OLD & NEW BUSINESS							
Old Business	There was no old business to report.	Kay Gross					
New Business	w Business There was no new business to report.						
CONCLUSION							
	The meeting was concluded by WAH Governing Board Vice-Chairperson, Kay Gross.	Kay Gross					
Board Education	Jill Liepold, Laboratory Manager, gave a presentation on the Lab department.						

Signature	Dan Ortmann, WAH Governing Board Secretary
Jigi latar c	, buil of that it, while

# WINDOM AREA HEALTH GOVERNING BOARD EXECUTIVE SUMMARY as of March 21, 2023

WAH Mission: "Dedicated to Health"

# CHIEF EXECUTIVE OFFICER REPORT

#### Organizational Updates

- Welcome Monica Huber, RN MS, as the new Chief Nursing Officer for WAH. Monica's main
  responsibilities will be providing overall strategic vision and execution strategy for WAH's executive team
  and provide the Nursing Manager with mentorship and professional growth opportunities. Monica will
  attend medical staff meetings and work closely with Dr. Blue.
- Welcome Dr. Jim Hinshaw, MD OBGYN, to the WAH team! Dr. Hinshaw is an OBGYN provider who
  specializes in gynecological procedures via robotics. Dr. Hinshaw will join our team on May 1, 2023 where
  we will invest the first couple of months introducing him to community and other local partners.
- WAH has continued discussions for the development of a MOB. Formal request for approval to move forward will be presented to the Governing Board in April.
- o In recognition of our up and coming talent and leadership, a VERY WELL DESERVED Congratulations to Danielle Bunting, Director of Revenue Cycle, for completing her Masters in Business Administration!

# MHA/Federal Updates:

- WAH plans to request site visits for our legislative representatives in April, May and June. There are many State and Federal bills being introduced that could significantly affect operations and staffing regulations.
   The goal for the site visit is to assist our legislative leaders with better understanding healthcare operations and how the various bills would influence operations, especially in rural communities.
- State Bills:
  - SF 1561/HF 1700 Nurse staffing ration
  - SF 1681/HF 402 Regulation of health care transactions
  - SF 2/HF2 Paid family and medical leave
- o Federal:
  - Biden administration announced the end of PHE May 11, 2023 many flexibilities/waivers will end, including:
    - Use of temporary expansion sites
    - SNF beds available for patient not meeting SNF requirements
    - CAH flexibilities for 25 beds and 96 hour rule
    - Medicare COVID-19 add on payment
    - Controlled substance prescribing without in-person visits
  - Most Medicare telehealth flexibilities now extended through 2024 (currently)

#### Committee Meeting Updates

- Work Place Violence:
  - Active Shooter table top exercise will be scheduled in April
- o Infection Prevention: Nothing to Report until May
- Pharmacy and Therapeutics: Nothing to Report until May
- o PI/ Risk: Nothing to Report until June
- Utilization Review: Nothing to Report until May
- Emergency Preparedness: Nothing to Report

# WINDOM AREA HEALTH GOVERNING BOARD EXECUTIVE SUMMARY As of March 23, 2023

WAH Mission: "Dedicated to Health"

# CHIEF FINANCIAL OFFICER REPORT

#### Overview:

 Net income from operations was negative \$113,435 compared to a budget of \$21,700. Our net patient revenue was \$77,670 less than last February. February operating income is negative 6.10% compared to a budget percentage of 1.07%.

The volume of inpatient activity in February was soft, coming up short budget expectations. The acute admissions were seventeen less than January and six less than the budgeted volume. Activity on the outpatient side produced volumes and revenues below our monthly averages, but slightly below our budget expectation. Eighty-three percent of our gross revenues came from outpatient activity, which is consistent with expectations. Acute admissions totaled twenty. Those twenty admissions produced fifty-six inpatient days for an average daily census of 1.8. Outpatient gross revenue was \$311,856 more than budget and \$389,469 more than last February.

- Imaging procedure counts were 90 procedures above budget. Imaging performed 710 procedures compared to a budget of 620. Last February, 549 procedures were performed.
- o Laboratory volumes exceeded budget expectations. Last fiscal year laboratory tests averaged about 10,068 in a given month. There were 9,661 in the month of February, which is 1,097 more than last February and 511 more than budget.
- Sixty-two surgical procedures were performed in February, which is six less than our budgeted number of sixty-six and seventeen more than last February. Three of those surgeries were joint replacements.
- Rehab Therapy performed 1,437 modalities in February, which was 100 less than last February. That is sixty-three less modalities than the budgeted number of 1,500.

Contractual adjustments came in at 51.39% for the month. Contractual adjustments were budgeted at 44.06%.

Overall, expenses were \$30,787 less than budget. Purchased Services (\$60,955) was the only category that exceeded budget.

# WINDOM AREA HEATH GOVERNING BOARD EXECUTIVE SUMMARY as of March 20th, 2023

WAH Mission: "Dedicated to Health

# **CHIEF NURSING OFFICER REPORT**

# • Medical/Surgical/OB/Emergency Room:

- o 4 RN openings
- Outpatient Nurse hired
- Experienced RN hired. Start date May.

# • Diabetes Management/Oncology:

No report

# Surgery

- o Interview for Surgical Tech on 3/21/23
- o 1.7 Surgical Tech opening
- O Dr. Botker will be gone for 2 weeks next month.

# • Committee Meetings

- o OB Committee met 3/20/23
  - Discussed need for updated fetal monitoring equipment. Current equipment is no longer supported by vendor and does not interface with Epic.
  - Newer RN's will be attending Sanford's Perinatal Nurse Fellowship class in Sioux Falls. This will expedite their orientation to Labor and Delivery.

# O MHA Safety Data as of March 23:

- Falls 0
- Skin Integrity 0
- Restraints 0
- Opioid Deaths 0
- Reportable Events 0

#### WINDOM AREA HEALTH

# GOVERNING BOARD EXECUTIVE SUMMARY

as of March 21, 2023

WAH Mission: "Dedicated to Health"

# **CHIEF HUMAN RELATIONS OFFICER REPORT**

# **Human Resources/Employee Health**

- Posted positions:
  - o RN
  - o Radiology Tech
  - Dietary Aide/Cook
  - o Patient Access Rep Scheduling
  - Patient Access Rep Registration

- Rehab Power Program Interns
- Senior Billing Specialist
- o Paramedic
- Surgical Tech
- We attended the Windom Career Fair held on March 10. All 7-12 graders attended a gym full of booths of employers and colleges. We also attended the Worthington Career Fair on February 17.
- New leaders and some seasoned leaders attended an educational presentation from Vital WorkLife on March
   21, our Employee Assistance Program (EAP), on resources available to employees and leaders.
- Planning is still underway for global recruitment for nurses. We are waiting for Prevailing Wage Determination from the federal government before we can proceed.

# Community Health/Mental Health/Wellness Center

- The Mental Health Walk-In clinic progress is coming along nicely. Brianna Jonason, Mental Health Therapist, is seeing a limited amount of outpatients, and are doing community outreach and education prior to the May 1 launch. Walk-In Clinic hours will be Monday – Wednesday, with Thursday – Friday reserved for outpatient therapy.
  - Board members should watch for more information on a public open house the last week of April.

#### Marketing/PR/Foundation

- Marketing is supporting planning for the Auxiliary's Annual Banquet on April 10.
- Our Mental Health Walk-In Clinic, Rehab Sports Medicine, and the Nursing Department are being featured in the Citizen's Progress Edition next week.
- We are working with a marketing consulting firm to develop plans for the onboarding and promotion of Dr. Hinshaw.

# **Donations/Sponsorships**

\$250 donation to Springfield playground build (attached to school and daycare).

#### **Committee Meetings**

- Employee Focus/Finance: No report.
- Patient & Family Advisory Committee: No meeting held in March.
- Safety: No meeting held in March.
- Safe Patient Handling: No meeting held in March.

Fiscal Year 2022-2023												** **	
WAH Operational & Strategic Goals	Target	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23
SERVICE Complete Master Plan to Accomm New					_								
Patient Rooms for Outpt Mental Hith Srvs Optomize Usage of Technology to Provide	4/30/2023												
Optimal Healthcare to Community	4/30/2023												
Ambulatory Net Promoter Score	83.3%	87.5%	n/a	88.6%	100.0%	78.6%	92.3%	n/a	79.6%	80.0%	50.0%		
OP Net Promoter Score	80.6%	66.7%	n/a	95.9%	100.0%	94.7%	97.9%	n/a	70.6%	81.0%	92.3%		
Emergency Dept Net Promoter Score	49.1%	46.4%	n/a	45.3%	40.0%	43.5%	45.8%	n/a	50.5%	40.0%	56.7%		
Wound Center Overall Pt. Satisfaction	>92%	100.0%	98.0%	100.0%	100.0%	100.0%	98.8%	98.0%	100.0%	100.0%	100.0%		
QUALITY													
Falls per 1000 Patient Days	0.0	n/a	n/a	13.3	n/a	n/a	8.8	n/a	10.8	n/a	n/a		
Patient Falls with Injuries	0.0	n/a	n/a	16.4	n/a	n/a	0.0	n/a	0.0	n/a	n/a		
Hand Hygiene	100%	n/a	n/a	100.0%	n/a	n/a	99.0%	n/a	n/a	99.0%	n/a		
Patient Experience/HCAHPS Recommend	81%	n/a	n/a	77.3%	n/a	n/a	82.6%	n/a	88.1%	n/a	n/a		
How would you rate/HCAHPS	83%	n/a	n/a	77.3%	n/a	n/a	73.9%	n/a	77.4%	n/a	n/a		
Communication with Nurses	89%	n/a	n/a	90.8%	n/a	n/a	84.1%	n/a	88.9%	n/a	n/a		
Communication with Doctors	85%	n/a	n/a	86.4%	n/a	n/a	83.3%	n/a	88.3%	n/a	n/a		
Readmission within 30 days	<5%	n/a	n/a	2.8%	n/a	n/a	4.4%	n/a	n/a	1.0%	n/a		
Wound Center Patient Healing Rate	>92%	100.0%	100.0%	94.0%	94.0%	96.7%	100.0%	80.0%	97.0%	100.0%	98.0%		
FINANCIAL													
Income(Loss) YTD Operations Budget '23	5.96%	5.24%	8.43%	7.40%	9.50%	10.28%	8.14%	6.94%	5.90%	5.43%	4.43%		
Days in Accts Receivable	<53	47.60	49.25	53.98	52.37	59.10	52.62	45.60	52.82	50.13	48.32		
Days Cash on Hand	>150	364	354	374	367	343	336	359	342	376	337		
GROWTH	1												
Surgeries to Budget	71	69	70	53	81	64	63	58	43	49	53		
Wound Center New Patients	23	24	18	20	23	27	17	24	23	19	22		
Wound Center Encounters	135	180	199	185	243	214	229	222	220	217	179		
SNF/ALF Wound Center-New Patients	22	0	18	19	22		* T	his informa	ation no lo	nger availa	able to rep	ort *	
SNF/ALF Wound Ctr-Encountrs/Telehealth	no target # established	54	46	62	65	41	56	46	29	31	36		
Wound Ctr New Patients for HBO Treatmts		0	1	0	0	0	1	1	2	3	0		
COMMUNITY	1												
WAH Hosted Events w/ Commun Participtn	2/fiscl yr	0	Loch&Loam Got	n	- 0	Wodon-Milk	Spook-lander	-	Apple .	Roca tho Fant	0		

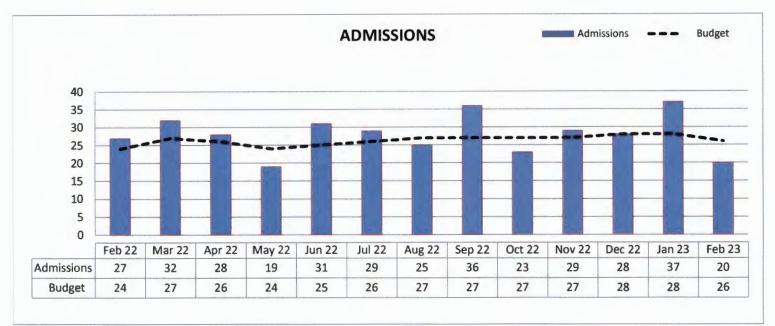
# Meeting Name: Windom Area Health Finance / Personnel / Labor Relations & Building & Grounds Committee **AGENDA** Purpose: Review and recommend annual operating budget and capital expenditure plan, review and recommend capital expenditures, review and evaluate monthly financial reports, review and recommend approval of annual audit report, and recommend board approval to agenda items as requested. Monday, March 27, 2023 / 4:30-5:15 pm / Large Conference Room Meeting Date/Time/Location: Members: Justin Schmit, Ann Bartelt, Dan Ortmann, Dr. Michael Fisher-ex officio, Julie Present: Brugman/Mt Lake Advisory Mbr, John Absent: Peyerl/CFO, Emily Masters/CHRO, Monica Others: Huber/CNO, Dr. Dan Blue/Medical Dir, Shelby Medina/CEO Chairperson (or Acting Chairperson) Justin Schmit, Chairperson Recorder: Heather Hummel, Executive Asst Category / Topic Action step(s) / Updates Leader: STANDING ITEMS Call to Order Call Finance/Personnel/Labor Relations & Building & Grounds Committee meeting to order at 4:30 pm by chairperson Justin S Approve minutes from regular Committee meeting of February 27, 2023 (Cmte Motion) Minutes Justin S Collections & Review & recommend approval of patient financial accounts (Cmte Motion / Bd Motion) John P Financial Assistance **Employee Resignations** Review & recommend acceptance of WAH employee resignations / terminations (Cmte Motion / Bd Motion) Emily M & Terminations **FOLLOW-UP ITEMS NEW/CURRENT ITEMS** Fiscal Year 2024 Budget Update on FY24 Budget John P Other CONCLUSION Conclude Finance/Personnel/Labor Relations & Building & Grounds Committee meeting Justin S

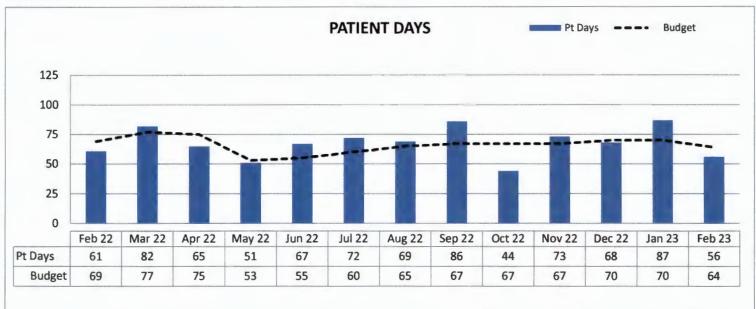
# Meeting Name: Windom Area Health Finance / Personnel / Labor Relations & Building & Grounds Committee MINUTES Purpose: Review and recommend annual operating budget and capital expenditure plan, review and recommend capital expenditures in

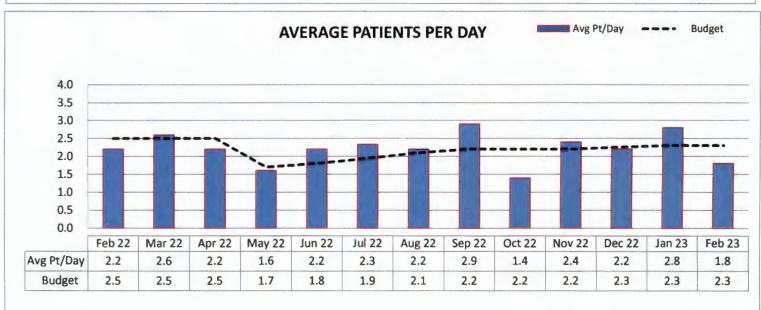
Purpose: Review and recommend annual operating budget and capital expenditure plan, review and recommend capital expenditures, review and evaluate monthly financial reports, review and recommend approval of annual audit report, and recommend board approval to agenda items as requested.

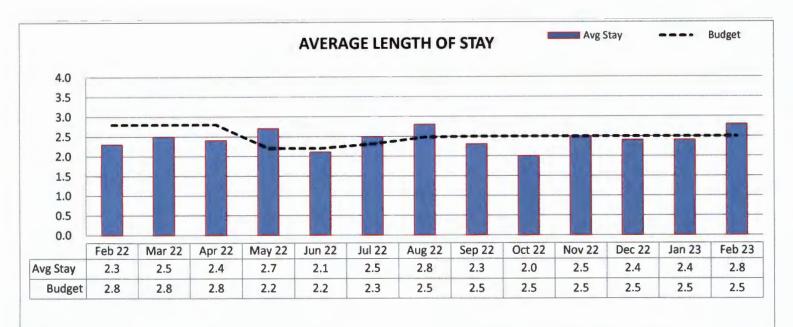
Meeting Date/Time/Location:	Monday, February 27, 2023 / 4:30 pm / Large Conference Room
Members: Justin Schmit, Ann Bartelt, Dan Ortmann, Dr. Michael Fisher-ex officio, Julie Brugman/Mt Lake Advisory Mbr, John Peyerl/CFO, Emily Masters/CHRO, Kelsey Andrews/DON, Dr Dan Blue/Medical Dir, Shelby Medina/CEO	Present: Justin Schmit, Dan Ortmann, Terry Tegels, Ann Bartelt, John Peyerl/CFO, Emily Masters/CHRO, Dr. Dan Blue/Medic Director, Shelby Medina/CEO Absent: Julie Brugman/Mt. Lake Advisory Mbr, Dave Rogers/SHN Exec Director, Kelsey Andrews/DON Others:
Chairperson (or Acting Chairperson)	Justin Schmit, Chairperson
Recorder:	Heather Hummel, Executive Asst

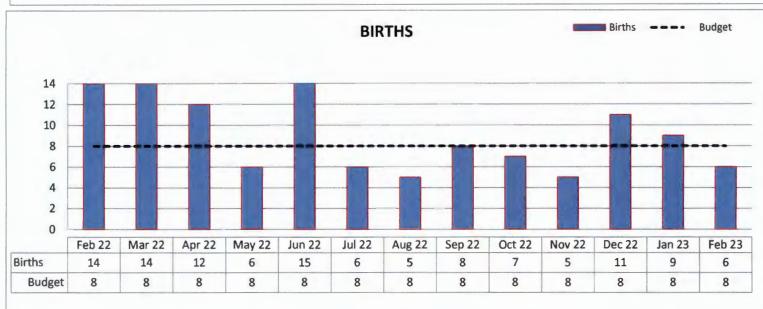
Category / Topic	Action step(s) / Updates	Leader:
STANDING ITEMS		and he are no contribution or the second second second as a second second distribution of the second
Call to Order	Call Finance/Personnel/Labor Relations & Building & Grounds Committee meeting to order at 4:30 pm by Chairperson, Justin Schmit.	Justin S
Minutes	M/S/C UNANIMOUSLY TO APPROVE COMMITTEE MINUTES FROM THE REGULAR MEETING OF JANUARY 23, 2023, AS PRESENTED (ORTMANN/TEGELS).	Justin S
Collections & Financial Assistance	M/S/C UNANIMOUSLY TO RECOMMEND APPROVAL OF SENDING 121 PATIENT ACCOUNTS TOTALING \$96,268.90 TO AAA COLLECTIONS; RECOMMEND APPROVAL OF THE FOLLOWING FINANCIAL ASSISTANCE PATIENT ACCOUNTS: 4 NEW ACCOUNTS SUBMITTED FOR WRITE-OFF TOTALING \$7,127.56; 1 ACCOUNT FOR WRITE-OFF WITH A BALANCE BELOW \$1500 TOTALING \$10.99; AND THERE WERE NO PREVIOUSLY APPROVED ACCOUNTS FOR WRITE-OFF; IN TOTAL, 5 FINANCIAL ASSISTANCE ACCOUNTS WERE SUBMITTED AND APPROVED FOR WRITE-OFF TOTALING \$7,138.55 (ORTMANN/BARTELT)  In month 10 of FY2023, financial assistance accounts approved for write off remained at \$67,759.57 on a budget of \$125,000.	John P
Employee Resignations & Terminations	M/S/C UNANIMOUSLY TO RECOMMEND APPROVAL OF THE FOLLOWING RESIGNATIONS: PRN RADIOLOGY TECH EFFECTIVE LAST SHIFT WORKED 4/20/22, PATIENT ACCESS REP EFFECTIVE 3/3/23, SURGICAL TECH EFFECTIVE 3/10/23, AND EXECUTIVE ASSISTANT RETIREMENT EFFECTIVE 2/24/23. THERE WERE NO TERMINATIONS OF EMPLOYMENT TO REPORT (BARTELT/ORTMANN).	Emily M
FOLLOW-UP ITEMS		
	There were no follow-up items to address.	
NEW/CURRENT ITEMS		
Strategic Planning Action Items	Dr. Blue mentioned that we have a verbal commitment with an OB/GYN, which depends on if we are able to get a robot. Leadership is continuing to move forward with strategic planning items.	Shelby M
Leadership Adjustments	Kelsey Andrews has accepted a position as a Clinical Nurse Coordinator in Outreach. Landon Johnson has moved from a Nursing Supervisor to a Nurse Manager within WAH. Shelby noted that Windom Area Health has secured a one-year contract with a Chief Nursing Officer, Monica Huber, who will start on Monday, March 6, 2023. Management will reassess the nursing management positions in the future to determine what we need in that role.	Shelby M
CONCLUSION		
	Finance/Personnel/Labor Relations & Building & Grounds Committee meeting was concluded by Chairperson, Justin Schmit.	Justin S

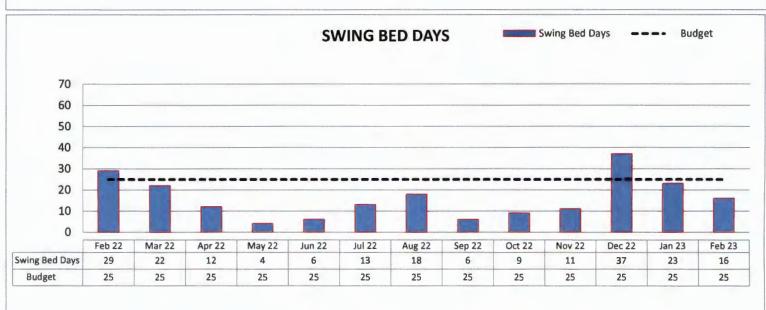


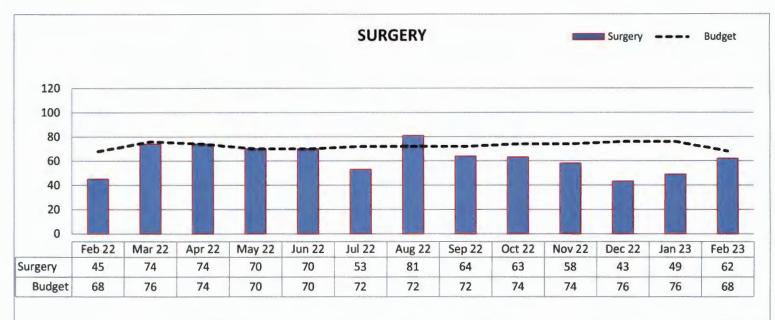


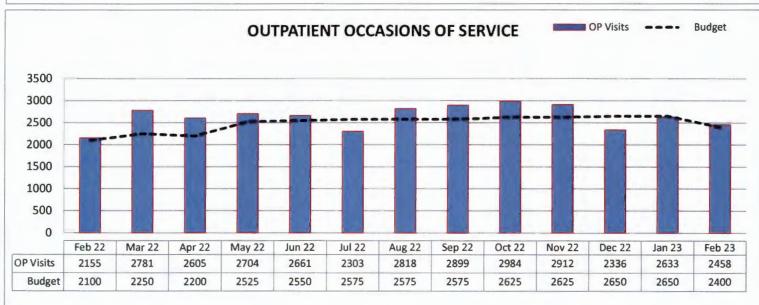


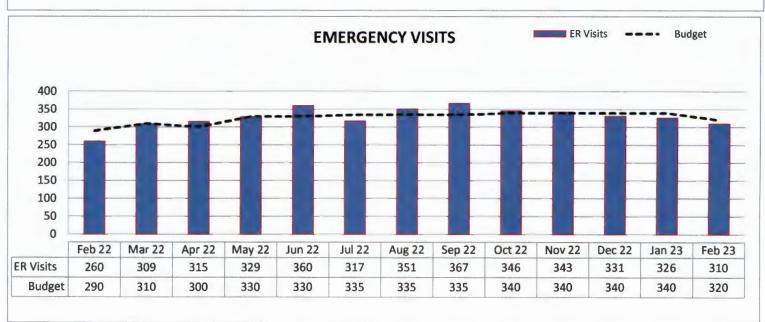


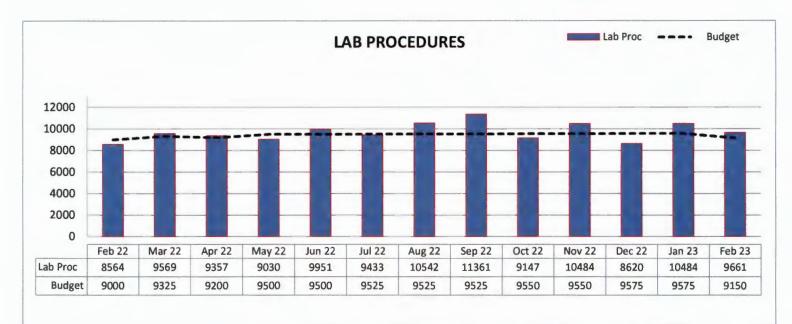


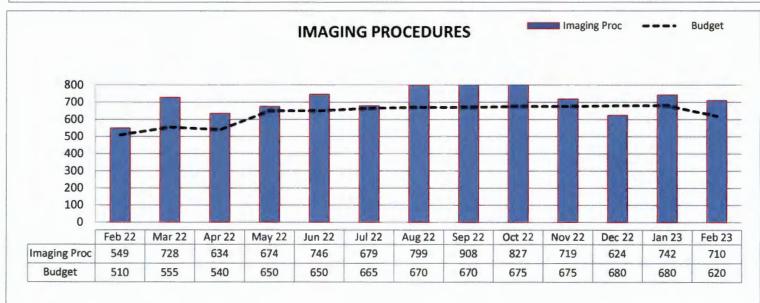


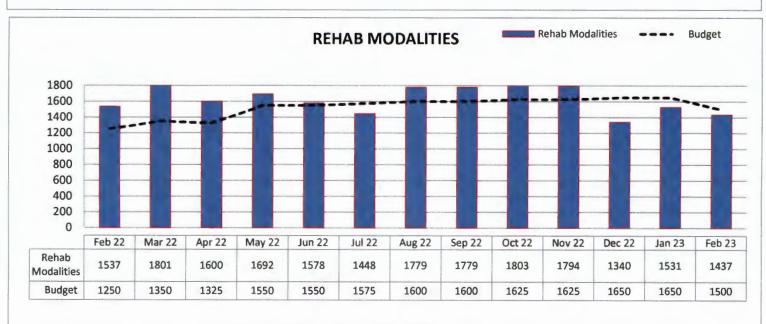












# WINDOM AREA HEALTH INCOME STATEMENT

2/28/2023		Revenue		Revenue		Revenue		Revenue	February	\$ Change	% Change
	2/28/2023	Comparison	Budget 2023	Comparison	Y-T-D FY2023	Comparison	Budget 2023	Comparison	Y-T-D FY2022	From Last	From Last
PATIENT REVENUE										Year	Year
Inpatient Revenue	\$625,152	16.51%	\$725,000	20.28%	\$6,874,906	16.86%	\$6,800,000	17.97%	\$7,069,250	(\$194,344)	
Outpatient Revenue	\$3,161,856	83.49%	\$2,850,000	79.72%		83.14%	\$31,050,000	82.03%	\$30,828,617	\$3,067,448	10.0%
Total Patient Revenue	\$3,787,008	100.00%	\$3,575,000	100.00%	\$40,770,971	100.00%	\$37,850,000	100.00%	\$37,897,867	\$2,873,104	7.6%
Contractual Adjustments	\$1,946,180	51.39%	\$1,575,000	44.06%	\$19,473,050	47.76%	\$16,725,000	44.19%	\$16,121,522	\$3,351,528	20.8%
Other Income	\$18,250	0.48%	\$25,000	0.70%	\$196,848	0.48%	\$250,000	0.66%	\$232,598	(\$35,750)	
NET OPERATING REVENUE	\$1,859,078	100.00%	\$2,025,000	100.00%	\$21,494,769	100.00%	\$21,375,000	100.00%	\$22,008,943	(\$514,174)	-2.3%
EXPENSE											
Employee Salaries	\$726,493	39.08%	\$750,000	37.04%	\$7,257,646	33.76%	\$7,625,000	35.67%	\$7,117,270	\$140,376	2.0%
Employee Benefits	\$236,791	12.74%	\$240,000	11.85%	\$2,232,266	10.39%	\$2,335,000	10.92%	\$2,180,470	\$51,796	2.4%
Pharmaceuticals	\$66,487	3.58%	\$85,000	4.20%	\$831,688	3.87%	\$920,000	4.30%	\$872,732	(\$41,044)	-4.7%
Supplies	\$138,349	7.44%	\$150,000	7.41%	\$1,358,395	6.32%	\$1,495,000	6.99%	\$1,427,598	(\$69,203)	-4.8%
Rents & Utilities	\$32,725	1.76%	\$30,000	1.48%	\$310,313	1.44%	\$310,000	1.45%	\$287,082	\$23,231	8.1%
Purchased Services	\$490,955	26.41%	\$430,000	21.23%	\$5,368,808	24.98%	\$4,190,000	19.60%	\$3,840,685	\$1,528,123	39.8%
Other Direct Expenses	\$103,289	5.56%	\$130,000	6.42%	\$1,077,403	5.01%	\$1,240,000	5.80%	\$1,269,356	(\$191,953)	-15.1%
Provision for Bad Debts	\$30,324	1.63%	\$40,000	1.98%	\$642,204	2.99%	\$520,000	2.43%	\$531,842	\$110,362	20.8%
Depreciation	\$134,717	7.25%	\$135,000	6.67%	\$1,337,686	6.22%	\$1,330,000	6.22%	\$1,194,259	\$143,427	12.0%
Interest Expense	\$12,383	0.67%	\$13,300	0.66%	\$126,418	0.59%	\$133,400	0.62%	\$132,679	(\$6,261)	-4.7%
<b>Total Operating Expense</b>	\$1,972,513	106.10%	\$2,003,300	98.93%	\$20,542,827	95.57%	\$20,098,400	94.03%	\$18,853,973	\$1,688,854	9.0%
Income (loss) From Operations	(\$113,435)	-6.10%	\$21,700	1.07%	\$951,942	4.43%	\$1,276,600	5.97%	\$3,154,970	(\$2,203,028)	
Investment Income	\$27,495	1.48%	\$10,000	0.49%	\$120,071	0.56%	\$80,000	0.37%	\$61,905	\$58,166	
Other Revenue/(Expenses)	\$4,481	0.24%	\$8,750	0.43%	\$47,899	0.22%	\$87,500	0.41%	\$62,169	(\$14,270)	
Non Operating Rev/Exp	\$31,976	1.72%	\$18,750	0.93%	\$167,970	0.78%	\$167,500	0.78%	\$124,074	\$43,896	
Increase in Net Assets	(\$81,459)	-4.38%	\$40,450	2.00%	\$1,119,912	5.21%	\$1,444,100	6.76%	\$3,279,044	(\$2,159,132)	

Month

# WINDOM AREA HEALTH FY 2023 CAPITAL ASSET ACQUISITIONS

Yrs Dep Capital Asset	Vendor	Asset class	May	June	July	August	September	Octoper
7 Neptune 3 Rover	Stryker	Maj Mov	14,500					
7 Micromedical VisualEyes 505 Binocular	Midwest Special Instruments	Maj Mov	10,150					
5 Seal Coating of Driveway and East Parking Lot	Nielsen/Cottonwood/Windom	Land Improv				27,356		
5 Telemetry System Upgrade	Philips Medical Systems	Maj Mov					360,550	
Total			24,650	-	-	27,356	360,550	-
Yrs Dep Capital Asset	Vendor	Asset class	November	December	January	February		
3 Meacon Medaes	Valve Replacement Med Gases	Fixed Equipment	10,779					
7 Stretcher	Stryker	Maj Mov	7,597					
15 Affinity Birthing Bed	Hill-Rom Company Inc	Maj Mov		14,131				
10 Upgrade Pharmecutical Dispensing System (Pyxis)	Carefusion	Maj Mov		181,353				
			18,377	195,484				

**Total YTD Capital Acquisitions** 

626,416

#### Meeting Name: Windom Area Health Professional Practice / Quality & Planning Committee **AGENDA** Purpose: Oversee WAH compliance with regulations and laws, receive recommendations from the Medical Staff, oversee preparation and implementation of strategic plans, receive and consider all quality reports, and recommend board approval to agenda items as requested. Meeting Date/Time/Location: Monday, March 27, 2023 / 4:00-4:30 pm / Large Conference Room Members: Kay Gross, Terry Tegels, Dan Hormig, Dr. Michael Fisher-ex officio, Present: Julie Brugman/Mt Lake Advisory Mbr, Absent: Emily Masters/CHRO, John Peyerl/CFO, Others: Monica Huber/CNO, Dr. Dan Blue/Medical Dir, Shelby Medina/CEO Chairperson (or Acting Chairperson) Kay Gross, Chairperson Heather Hummel, Executive Asst Recorder: Category / Topic Action step(s) / Updates Leader: STANDING ITEMS Call to Order Call Professional Practice/Quality & Planning Committee meeting to order at 4:00 pm by chairperson **Kay Gross** Minutes Approve minutes from the regular Committee meeting of February 27, 2023 (Cmte Motion) **Kay Gross FOLLOW-UP ITEMS** Medical Staff Review & approve medical staff credentialing, upon recommendation from WAH Medical Staff (Cmte & Board motion) Dr Van Kley Credentialing & Medical / Dr Blue Report on business addressed at WAH Medical Staff meeting Staff Meeting Update **NEW/CURRENT ITEMS** Strategic Planning Review and update on progress Dr. Blue Action Items Follow up Dr. Blue / Leadership Adjustments Introduction of Monica Huber, CNO and provider update Monica H Other CONCLUSION Conclude Professional Practice/Quality & Planning Committee meeting **Kay Gross**

trategic plans,
·
y Medina/CEO
Leader:
Kay Gross
Kay Gross
Dr Van Kley / Dr Blue
Dr. Blue
Dr. Blue / Shelby M
Kay Gross

Statement of Confidentiality: Records, data, and knowledge, including minutes collected for and by individuals or committees, or committees assigned peer review functions, are confidential, not public records and are not available for court subpoena in accordance with Minnesota MSA 145.61-145.67.

# WINDOM AREA HEALTH CREDENTIALING

# MARCH 27, 2023

**APPOINTMENTS:** 

Ellena Boddie, M.D Telehospitalist Telemedicine
Monica Martin, M.D. Telehospitalist Telemedicine

Ali Shehata, M.D. Emergency Medicine Emergency Services

**REAPPOINTMENTS:** 

Scott Hoffman, DPM Podiatry Associate Professional Ramon Issa, M.D. Emergency Medicine Emergency Services
Timothy Klassen, CRNA Anesthesia/Pain Allied Health Professionals

**VRAD REAPPOINTEMNT:** 

Donald Nicell, M.D. Teleradiology Telemedicine
David Spirer, M.D. Teleradiology Telemedicine

**RESIGNATIONS:** 

Emilee Gruse, PA-C Orthopedics (Dr. Botker) Allied Health Professionals

Alison Robinette, M.D. Teleradiology Telemedicine
Chinemerem Ugorji, M.D. Telehospitalist Telernedicine

#### **FEBRUARY COMMENTS**

**Ambulatory Surgery** Dr. Tim Klassen is amazing! He listens to everything and is honest and up front about the process. Highly recommended! **Ambulatory Surgery** Very nice and respectful nurses considering the type of job was being done given I was there for a colonoscopy. :) The whole team was great! **Ambulatory Surgery Ambulatory Surgery** Yeah, I'm a just let you folks know that the nurses and doctor was awesome. Explained everything, and getting the nurses were so kind and just sweethearts. So couldn't get any better care. Thank you. Bye. "Dr Reddy great guy! The girls, Brook, Jacki and Michelle what a team. Very **Ambulatory Surgery** polite, professional and so friendly! However, the kitchen needs to work on the coffee? Last Jacki gets extra points for knowing my friend Nancy Jensen! Thanks and good work everyone! **Ambulatory Surgery** Everything was excellent!! No complaints at all. I told them at the last minute that I only wanted local and not full anesthesia. I know it was a change in original plans, but the staff was wonderful about it. First time I have used this service. I'm glad you have it for us and it is convenient Clinic for Windom people. I felt very unease around her. She didn't exactly understand me and she jump to Clinic conclusion that I was sick and wanting to put me in the hospital. And it wasn't that I was tired. I was I needed to get some sleep. Thank you. Clinic Everything was fine. This was only to have stitches out following a carpel tunnel release Clinic Excellent staffing very nice an very helpful Clinic Thank you for your care. It was an excellent service. Greetings and have a good weekend. ED Just moved here and haven't been a hospital in 4 years but all this cold and wind kind of got away from me. The doctor was really rude. He could have been nicer. The doctor and nurses where very good. I felt I was in very good hands. They helped me so very much! would have been nice to have labs to see if I was dehydrated or not or if there was something more going on than just muscle spasms. I asked but nothing was

done about it. Was told to drink more water and no caffeine.

# **FEBRUARY COMMENTS**

ED	The only complaint I had was the wait to get in. It took a point to my bladder being ready to explode for us to get in, but the clinic was really short staffed. So putting more emphasis on that than the overall service. So all I got.
ED	Overall, the facilities were great and the service provided was professional.
Imaging	Well, my doctor is with Avera. And I had it the MRI done in Windham but I would think that the report should come through Avera and not through Sanford. So I didn't, I don't have a start on Sanford and it's telling me to go to my chart. Sorry.
Imaging	I forget the ladies name but the radiologist was amazing. I have an emotional support animal, due to high anxiety & she was extremely accommodating. She was super knowledgeable & nice!
Imaging	The x-ray tech had a student with him. They were both as kind and considerate as could be.
Imaging	the lab tech was very good and answered my questions, was clean and comfortable
Imaging	Thought there would be a referral by now from what was found, but haven't heard anything.
Imaging	My whole experience, including my hospital stay, was positive. Everyone was very thoughtful, respectful and compassionate.
Imaging	My mammogram was as comfortable as possible. And there were two gals in the room, I presume one training try to talk to (INAUDIBLE) I had not seen them with my last mammogram, and I thought that they were very short and cold to my conversation.
Imaging	Excellent experience. Tech was amazing.
Imaging	The tech was knowledgeable, compassionate and explained what she was doing and why. Front desk and patient registration staff were friendly and kind.
Imaging	Heath was friendly, professional and did a great job! He is an asset to your radiology department!
Inpatient	The experience I had this last time in Windham Area Health, and I just got discharged Wednesday morning, the nurses that I had, they had on staff while I was there were excellent, Telehealth, I think we have a little bit of issues with the communication thing froze while she's trying to talk to me and she worked the night shift, so things didn't get really done until 11 o'clock in the evening. So it's just, you know, the little perks that maybe have to be looked at and worked through, but I think Telehealth would be a plus. Thank you. Bye.
Inpatient	I was very pleased with all the staff $\&$ doctor my whole time I was at the hospital. Thank you so much.
Lab	Thanks for your help
Lab	very good!!

# **FEBRUARY COMMENTS**

Lab	Did really well, I'm satisfied. Thank you.
Lab	Excellent nursing staff!
Lab	Everything was good
Lab	I have had hundreds of blood draws in my life and the lab tech on this one did an excellent job. Techs often have trouble with my veins and sometimes multiple attempts but this young man did an excellent job on the first try.
Lab	I have appreciated my overall experience with Dr. Taber and staff very much. They have always been kind and helpful.
Outpatient	This staff was extremely thoughtful and took care of it.
Outpatient	It was good. Everything was okay with the visit okay. Bye bye.
Outpatient	Would recommend Lacy to anyone, very pleasant, courteous and thorough. Always look forward to coming to therapy with her there. ??
Outpatient	It was extremely busy in the hospital and all the floor nurses were busy in the ER. 2 surgery nurses were able to come down and take care of me. They did a great job in a setting that wasn't where they were most familiar with working. They were very kind and helpful during my brief time there.
PT, OT, ST	They have great staff in physical therapy!
PT, OT, ST	Terri is the best! She is honest with me, kind, and listens to my fears/concerns with my treatment going forward.
PT, OT, ST	I am so pleased with Joel helping me with my therapy. He answered all my questions and gave me some really helpful advice as well. He is really good at showing me the exercises and working with me through them. He also is very professional and friendly and I feel comfortable asking him any questions about my exercises. What an asset he is to the therapy department!!
PT, OT, ST	I had a very positive experience at the Mt. Lake clinic, I am thankful it is here in my town.
PT, OT, ST	I am very happy, I need to get back on my feet from a broken ankle.

# Windom Area Hospital Auxiliary Meeting February 13, 2023

The Windom Area Hospital Auxiliary held their monthly meeting Monday, February 13, 2023 at 6:00 p.m. in the Large Conference Room.

President Mary Klosterbuer welcomed everyone to the meeting with 23 members in attendance. The Auxiliary Prayer was read in unison, and the Pledge to the Flag was recited.

CEO Shelby Medina and Dr. Dan Blue were the guest speakers and gave updates about WAH Strategic Plan Initiatives. These are initiatives for the next 3-5 years:

- (1) physician recruitment hospitalist, ob/gyn, surgeons, and specialists,
- (2) hospitalist program,
- (3) centers of excellence women's center, specialty and surgery center,
- (4) medical office building,

Sanford Health is working to merge with Fairview. Windom is in a prime mid-location.

M/S Karen Skarphol/Kay Evers to approve the agenda. Motion carried.

# **Recording Secretary's** Report – Marlene Smith, Recording Secretary

• M/S Pat Lenz/Jackie Turner to approve the minutes as presented of the January 9, 2023 meeting. Motion carried.

# Treasurer's Report – Gerri Burmeister

- Balance on hand January 31, 2023, was \$6,348.42. M/S Karla Taber/Joanne Kaiser to approve the Treasurer's Report as presented. Motion carried.
- 2022 sales taxes of \$126.00 have been paid.
- M/S Karen Skarphol/Kay Evers to reimburse Gerri for bags she purchased for the Gift Center. Motion carried.
- M/S Connie McCarthy/Phyllis Heinitz to give the proceeds of \$1,689.80 from the pecan sales and proceeds of \$581.31 from the December Vendor Sale to WAH towards the patient transport bed.
- Auxiliary's total donation to the transport bed will be \$5,058.26. Motion carried.

# **Corresponding Secretary** – Betty Olson

 A thank you card was sent to our January speaker; get well cards to Mary Klosterbuer, Gerri Burmeister, and Judy Woizeschke. Will send a card to Romelle Wojahn and Maxine Walters as they both fell recently.

# Program: Rozanne Gronseth

• March speaker will be from the Cardiac Rehab Department.

# MAHV Report -

- The MAHV website address is https://mahv.org (Member code is mahv2018)
- Mary Klosterbuer and Marlene Smith attended the webinar in January.

# **WAH Update** – Kim Armstrong

- Hospital has ordered two cataract chairs. The patient transport bed is here.
- Kim presented a gift to those who helped purchase or wrap gifts for the Giving Tree project.

# **Unfinished Business**

- Valentine Bake Sale will be on Tuesday, February 14, from 7:30 am to 1:00 am in the main lobby.
  - 1. Co-Chairs: Jackie Turner & Karen Skarphol.
  - 2. 7:00-10:00 Connie McCarthy, Karla Taber, Karen Skarphol, Marcia Libra
  - 3. 10:00-1:00 Dona Olsen, Rozanne Gronseth, Marcia Libra, Gerri Burmeister

# **New Business**

- The Executive Committee voted via email to purchase a KDOM Community Calendar ad for \$100.00 to see if we could draw more people from the community to the Bake Sale.
- New fundraiser item M/S Joanne Kaiser/Kay Evers to purchase 7 Vital Signs Monitors costing \$5,000.00 so there is always a machine available in each room. Motion carried.
- Nominating committee Chair Karla Taber presented the slate of officers.
  - 1. President Mary Klosterbuer
  - 2. Vice President Karen Skarphol
  - 3. Treasurer Gerri Burmeister
  - 4. Board Members: still in progress
  - 5. Election will be at the March 13<sup>th</sup> meeting.
- Helping with Pi Day and/or Hospital Week was discussed. M/S Kay Evers/Rozanne Gronseth to again give a personally written thank-you card with a DQ blizzard certificate to all employees. Motion carried.
- Auxiliary Spring Banquet will be April 10, 2023.
  - 1. Two 25-year members will be recognized: Gerri Burmeister and Judy Thiesen.
  - 2. Board Members plan the banquet.
- Volunteer Week was discussed. M/S Betty Olson/Karla Taber to go with the meal before the May 8<sup>th</sup> meeting. Motion carried.

The meeting was adjourned at 7:30.

February hostesses: Diane Vellema and Marge Paschke March hostesses: Gerri Burmeister and Dona Olson

# **Upcoming Events –**

- Monday, March 13, 2023 WAHA meeting at 6:00 p.m.
- Monday, April 10, 2023 Annual Meeting & Spring Banquet

Marlene Smith, Recording Secretary



# **BOARD OF DIRECTOR'S MEETING**

# TUESDAY, MARCH 28, 2023

5:00 pm - Large Conference Room

Select meal from the Cafeteria before the meeting

# **AGENDA**

i.	CALL WAH FOUNDATION MEETING TO ORDER	Steve Johnson
II.	FOUNDATION MEETING MINUTES Approve minutes from regular meeting on February 28, 2023	Steve Johnson
III.	FINANCIAL STATEMENT Review donations & assign thank-you's	Kim Armstrong
IV.	OLD BUSINESS -  - Dad's Belgian Waffles financial report  - Scholarship meeting date  - Spring solicitation letters  - Strategic planning	Kim Armstrong
V.	New Business Women's cancer application - Golf Tournament	Kim Armstrong
VII.	PROJECTS Golf Tournament - June 16, 2023, Windom Country Club	Kim Armstrong
VIII.	NEXT MEETING DATE/TIME – April 25, 2023	Steve Johnson
IX.	MEETING CONCLUSION	Steve Johnson

# WINDOM AREA HEALTH FOUNDATION FOUNDATION BOARD MEETING MINUTES FEBRUARY 28, 2023, AT 5:00 P.M.

Attending: Greg Scheitel, Steve Johnson, Terry Tegels, Kay Gross (via WebEx), Tom Christensen (via WebEx),

Emily Masters/CHRO, Kim Armstrong/Exec Dir. Compliance & Foundation/Auxiliary

Absent: Shelby Medina/CEO, Ann Bartelt, Chad Merrihew

Recorder: Heather Hummel, Executive Assistant

**CALL TO ORDER:** WAH Foundation Chairperson, Steve Johnson, called the meeting to order.

# FOUNDATION MINUTES:

M/S/C UNANIMOUSLY TO APPROVE MINUTES FROM THE REGULAR MEETING ON JANUARY 24, 2023 AS PRESENTED (TEGELS/SCHEITEL).

# FINANCIAL STATEMENT:

The January 2023 Windom Area Health Foundation financial statement was reviewed and approved as presented. M/S/C UNANIMOUSLY TO APPROVE THE FINANCIAL STATEMENT AS PRESENTED (SCHEITEL/TEGELS)

#### Review Donations & Assign Gift Thank-you's

Donor gifts to the Foundation received during January 2023 were reviewed. Kim shared that we are now receiving monthly interest since taking over our financials from Sanford. The board discussed prorating the interest and allocating it to each fund monthly. Kim mentioned that the Foundation has received the check from Sanford for the Foundation funds and the check will be deposited this week.

#### **OLD BUSINESS**

# Transfer Funds for Cataract Surgical Chairs & Cardiac Rehab Equipment

WAH recently ordered two surgical chairs used for cataract surgeries. End-of-year Foundation solicitation letters generated \$8,290.00 towards replacing a cataract chair. A \$400.00 gift in memory of Peggy Onken designated half be used for eye care and half for cardiac care. \$200.00 of this donation will go toward a surgical chair and the other \$200.00 will be used to purchase ankle/wrist weights for Cardiac Rehab. The Auxiliary also raised over \$5,000.00 to replace a cataract chair. Since one chair costs \$13,735.00 donations are just \$245.00 short of the total. M/S/C UNANIMOUSLY TO APPROVE THE TRANSFER OF \$15,544.24 FROM THE GENERAL FOUNDATION FUND FOR THE COST OF ONE AND A HALF CATARACT CHAIRS. (CHRISTENSEN/TEGELS)

# Ask for Anything Grant Winners

Kim announced the three winners of the "Ask for Anything" Grants which include an ABI Machine that allows for faster testing in the Wound Center, Find the Vein for the Nursing Department that will assist nurses with starting IVs without having to poke the patient multiple times, and a Phlebotomy Procedure Recliner which is a lower chair that is safer for patients to use for procedures that require them to lay down.

#### The Beat Foundation Edition

Kim is excited to announce that The Beat Foundation Edition will be included in the local Shopper this weekend. This eight-page Foundation Edition includes interviews, stories, honorariums, memorials and the list of donors with a cumulative total exceeding \$1,000.

#### Strategic Planning

The Foundation SWOT Analysis was reviewed and discussed. The Board said it is important to keep our name out there so people know about the Foundation. Other topics of discussion included donor appreciation dinner or gala, talking with financial advisors about the Foundation, building relationships with major donors, better board orientation on Foundation and WAH, and Foundation By-laws. Members discussed the potential of holding "Women's Night Out" every other year or every 3-5 years. Emily commented about the potential of the Medical Office Building addition and marketing in terms of what to call the building. Other places have named their building after a major donor, which is something that would incorporate the Foundation. Kim will summarize the information for the next Foundation board meeting.

# **NEW BUSINESS**

### Waffle Brunch Duties

Kim passed a sign-up sheet around at the meeting for Foundation members to sign up to help at Dad's Belgian Waffle Brunch that will be held on March 12th. The Foundation received \$250 from Thrivent to cover part of the rental cost of the Windom Community Center. Thrivent t-shirts are available to wear for those that are volunteering to work for the event.

#### **Employee Crisis Fund Policy**

Kim informed the Foundation Board that the contact for the Employee Crisis Fund Policy was changed from the Chief Human Relations Officer to the Foundation Director. As the Board evaluates the By-laws they will decide if this policy should stay with the Foundation or if it should be a Windom Area Health policy.

# Scholarships

The scholarship portal is currently open through the Sanford website. Applications are due by April 7, 2023. Steve, Greg, Terry, and Kay will be on the scholarship review committee. The meeting will be set at the March Foundation Board Meeting.

#### Spring Solicitation Letters

The spring solicitation letters usually raise between \$1,900-\$6,300 in funds. Kim noted that the Board will need to decide the focus of the 2023 letter. Ideas include adding other items to the Be Well Path, equipment for the hospital, or a Chemotherapy chair. More ideas will be discussed at the next meeting.

#### **PROJECTS**

<u>Dad's Belgian Waffle Brunch</u> – March 12, 2023 at Windom Community Center, with profit being applied towards scholarships. Tickets will only be sold at the door on the day of the event.

<u>Golf Tournament</u> – A Foundation fundraising golf tournament is planned for Friday, June 16, 2023 at the Windom Country Club. Chad, Terry, and Tom have volunteered to be on a subcommittee for this event.

Windom Area Health Foundation meeting was concluded by Chairperson, Steve Johnson.

Kay Gross WAH Foundation Secretary